



MICHIGAN LIQUOR CONTROL COMMISSION

2007

Revenue, Sales, and Licensing Statistics

Michigan Department of Labor and Economic Growth

Jennifer M. Granholm, Governor
Keith W. Cooley, Director
Nida R. Samona, Chairperson

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MICHIGAN LIQUOR CONTROL COMMISSION

STATISTICAL DATA REPORT

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SOURCES AND DISTRIBUTION OF REVENUE

The Michigan Liquor Control Commission (MLCC) is authorized by the Liquor Control Code (Act 58 of 1998) to collect the following revenues:

- Net markup and specific tax revenue based on sales of distilled spirits by the Commission to retail licensees
- Beer, wine and mixed spirit drink taxes based on volume sales to Michigan wholesalers by suppliers
- Sales and use taxes under certain conditions
- Licensing fees
- Licensing inspection fees
- Fines and penalties assessed by the Commission against licensees for violations of the Liquor Control Code

NET MARKUP

The Liquor Control Commission marks up the delivered case cost of distilled spirits by 65% for all products. This markup is in the nature of a merchandising profit, similar to what a wholesaler derives when buying from the supplier and selling to the retailer. In the wholesale business, this markup is used to recover operating expenses, reinvest in the business, and produce a profit. The Liquor Control Commission uses the revenue generated from the markup in much the same way with the exception of the allowance of a 17% discount to retail liquor licensees (24% to military and hospital licensees) at the time of their purchase from the State (MCL 436.1233).

In the pricing example shown on page 3, the cost of the distilled spirits after the markup is referred to as the base price and is the basis for the calculation of the licensee's discount and specific taxes.

The net markup (the residual of the markup after the licensee's discount has been taken out) is credited to the Liquor Purchase Revolving Fund.

SPECIFIC TAXES

The Commission also collects specific taxes on distilled spirits at the time of sale to the retail liquor licensee. The retailer subsequently recovers the taxes when the product is sold to the consumer. These specific taxes, the distribution of the tax, and the Michigan Compiled Law (MCL) citation for each are:

- **4% of the base price** - credited to the School Aid Fund (*MCL 436.2203*)
- **4% of the base price** - credited to the General Fund (*MCL 436.2201*)
- **4% of the base price** - credited to the General Fund to a restricted account for the Convention Facilities Fund (*MCL 436.2207*)
- **1.85% of the base price** – credited to the Liquor Purchase Revolving Fund and transferred to the General Fund (*MCL 436.2205*). The tax is imposed only on sales to off-premises licensees.

BEER, WINE, AND MIXED SPIRIT DRINK TAXES

The Commission collects taxes on the volume of other alcoholic beverages which are sold by suppliers to Michigan wholesalers. The amount of the tax and the distribution are as follows:

- **Beer Tax** - \$6.30 per barrel, prorated for smaller quantities. The tax is credited to the General Fund (*MCL 436.1409*)
- **Wine Tax** - \$.135 per liter for wines which are 16% alcohol or less by volume, \$.20 per liter for wines which are over 16% alcohol by volume. The tax is credited to the General Fund (*MCL 436.1301*)
- **Mixed Spirit Drink Tax** - \$.48 per liter, credited to the General Fund (*MCL 436.1301*)

SALES & USE TAXES

The Michigan Liquor Control Commission collects sales and use taxes under the following conditions:

- **6% sales tax** - imposed on distilled spirits sold to airlines. The sales tax is added to the price after the specific taxes are applied.
- **6% use tax** - is imposed on approved consumer imports for personal consumption in lieu of the sales tax. The tax computation is the same as for the sales tax.

The sales and use taxes collected by the Commission are credited to the General Fund.

Note: Retail liquor licensees collect the 6% sales tax based on their retail sales and pay this amount directly to the Michigan Treasury Department.

LICENSING FEES

The Commission collects license fees according to the schedule shown on pages 25-25.1. The license fees are distributed according to Sec. 436.1543 of the Michigan Compiled Laws as follows:

- **41.5% of the retail license fees** - deposited to a special fund for licensing and enforcement activities of the Commission
- **3.5% of the retail license fees** - deposited to a special fund in the State Treasury for promoting and sustaining prevention programs as well as for the rehabilitation and care of alcoholics
- **55% of the retail license fees** - paid to counties, cities, townships, and villages for the enforcement of state liquor laws
- **100% of the non-retail license fees** (such as those from manufacturers and wholesalers) - credited to the General Fund for appropriation to the Grape and Wine Industry Council in the Michigan Department of Agriculture

LICENSING INSPECTION FEES

- The Michigan Liquor Control Commission collects inspection fees for new licenses, transfers of existing licenses, and certain other changes to the retail liquor license, including some stock ownership transactions (*MCL 436.1529*).
- The inspection fees are credited to the General Fund for appropriation to the Commission for licensing and enforcement activities.

FINES AND PENALTIES

- The Commission assesses fines and penalties to liquor licensees for violations of the Liquor Control Code (*MCL 436.1903*). The revenue is credited to the General Fund.

Please Note: Effective April 14, 1998, the Liquor Control Act was recodified by the Legislature and shall now be known as the Michigan Liquor Control Code of 1998-Act No. 58, Public Acts of 1998.

MICHIGAN LIQUOR CONTROL COMMISSION

COMMISSION ORGANIZATION

The Liquor Control Commissioners are appointed by the Governor, with the advice and consent of the Michigan Senate. Of the five members, no more than three can be of the same political party. The Commissioners' terms of office are for four years with rotating expiration dates. In accordance with Executive Order 1997-13, the Governor appoints a chairperson. The Commission members have separate responsibilities according to the Liquor Control Code:

Hearing Commissioners:

Two of the Commissioners (one Democrat and one Republican) serve as Hearing Commissioners and conduct hearings on violations of the Liquor Control Code and Administrative Rules of the Commission.

Administrative Commissioners:

The remaining three Commissioners are designated as the Administrative Commissioners and are responsible for decisions and interpretation of the Liquor Control Code and Rules in the areas of licensing, enforcement, purchasing, merchandising, and distribution. They also serve as an appeal board for decisions of the hearing commissioners and hear licensing appeals.

The five-member Commission has additional responsibilities not specifically designated to the Hearings or Administrative Commissioners.

COMMISSION STAFF

The Commission staff is organized functionally into five areas:

Assistant Attorney General:

The Attorney General assigns Assistant Attorneys General to the Alcohol and Gambling Enforcement Division legal staff. These Assistant Attorneys General review all violations for issuance of complaints, present all hearing cases to the Commission, and serve as the Commission's legal counsel.

Executive Services:

This staff provides administrative support to the Commissioners in the areas of hearings, appeals, policy research and public affairs.

Financial Management:

The Financial Management Division provides management support to the Commission in the areas of financial analysis; accounting; budget; tax collections for beer, wine, and spirits; forms; and telecommunications. The division also uses daily order quantities to purchase liquor for sale to licensees. Quotations for all items are processed, accepted or denied, and priced in this division.

Licensing:

The Licensing Division is responsible for processing retail, wholesaler and manufacturer license applications, as well as issuing approved licenses and handling the subsequent renewals. The division approves labeling and advertising by manufacturers and wholesalers.

Enforcement:

This division is responsible for the investigation of license applicants. The Enforcement staff also investigates complaints against current licensees and periodically inspects licensed locations for violations of the Liquor Control Code.

MARKUP AND DISCOUNT RATES AND THE EFFECT ON GROSS PROFIT

MARKUP HISTORY FOR REGULAR ITEMS

Effective Date	Markup Rate
January, 1934	45%
August, 1937	55%
July, 1940	50%
October, 1941	46%
July, 1952	44%
March, 1966	46%
January, 1975	48%
October, 1980	51%
May, 1993 to date	65%

DISCOUNT HISTORY FOR REGULAR ITEMS

Effective Date	Off-Premise Rates	On-Premise Rates
January, 1934	N/A	N/A
April 30, 1945 (PA 33 of 1945)	10%	15%
July 3, 1947 (PA 350 of 1947)	10%	12.5%
February 26, 1967 (PA 90 of 1966)	11.5%	12.5%
January, 1975	15%	15%
October, 1980 to date	17%	17%

COMPARISON OF FISCAL YEAR NET MARKUP, DISCOUNT, OTHER REVENUE AND TOTAL REVENUE

F/Y Ended Sept. 30	Markup	Discount	Other Revenue	Total Revenue
1998	235,379,966	102,936,890	2,683,910	135,126,986
1999	251,857,932	108,479,961	4,181,051	147,559,022
2000	269,439,665	116,221,083	8,684,564	161,903,146
2001	280,926,892	121,193,161	4,861,812	164,595,543
2002	287,763,521	124,455,852	1,790,081	165,097,750
2003	302,828,197	130,723,434	1,321,978	173,426,741
2004	320,528,122	138,407,623	1,482,055	183,602,554
2005	327,246,356	141,682,647	2,569,699	188,133,408
2006	340,500,081	147,121,489	4,750,732	198,129,324
2007	352,359,580	152,225,192	4,819,239	204,953,627

Michigan Liquor Control Commission

Sample Price Calculations 80 Proof Vodka-Retail Price of \$10.01

		<u>Consumer Price</u>	<u>Licensee Purchase Price</u>	
		For package Take-out	On-Premise	Off-Premise
PRICING FORMULA CALCULATIONS				
1.	Quotation price per case (FOB-Destination includes \$13.50 per proof gallon Federal Excise Tax)	\$63.75	\$63.75	\$63.75
2.	Quoted price times Markup Factor (1.65 effective 5/2/93). Truncate to 3 decimal places.	105.187	105.187	105.187
3.	Divide by bottles per case (12 for 750ml), add .009, truncate to nearest penny.	8.77	8.77	8.77
4.	Round up to nearest nickel = BASE PRICE*	8.80	8.80	8.80
5.	<u>LICENSEES ONLY</u>			
	Less Licensee Discount of 17% calculated on the BASE PRICE (Step 4) before addition of Specific Taxes (Step 6)		(1.50)	(1.50)
6.	Add Specific Taxes calculated on BASE PRICE.			
	4% (Convention Facilities)	.35	.35	.35
	4% (School Aid)	.35	.35	.35
	4% (General Fund)	.35	<u>.35</u>	.35
	1.85% (Liquor Purchase Revolving Fund) **	<u>.16</u>		<u>.16</u>
	RETAIL CUSTOMERS - MINIMUM SELLING PRICE	\$10.01		
	Add BASE PRICE plus taxes.			
7.	TOTAL LIQUOR LICENSEE PURCHASE PRICE		\$8.35	\$8.51
	Add BASE PRICE, subtract discount, add taxes.			

NOTES:

*The BASE PRICE is used for calculating the Specific Taxes (shown in Step 6) and the Licensee Discount (shown in Step 5). The MLCC gross profit through its merchandising operations is the difference between the Quoted Case Cost (shown in Step 1) and the Base Price (shown in Step 4) for 12 bottles less the amount of the Licensee Discount (Step 5) for 12 bottles.

**The 1.85% Specific Tax is credited to the Liquor Purchase Revolving Fund, transferred to the General Fund, and appropriated by the Legislature. It applies only to Off-Premise sales. Therefore, it is reflected in the Consumer Price as well as the Off-Premise Licensee Price.

The Michigan Liquor Control Commission
PRICE ANALYSIS OF SAMPLE 750ml 80 PROOF SPIRITS
 Retail Price to Consumer with 65% Markup by MLCC = \$10.01

Liquor Tax	\$1.21
Distribution	
1.85% Specific Tax (LPRF)*	.16
4% Specific Tax (Convention Facilities)	.35
4% Specific Tax (School Aid)	.35
4% Specific Tax (General Fund)	.35

Licensee Profit (through discount)	\$1.50
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LCC Profit (Net after Licensee discount)	\$1.97
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Federal Excise Tax (\$13.50 per proof gallon, paid by distillery or importer)	\$2.14
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Distillery or Importer	\$3.19
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**TOTAL MINIMUM
SELLING PRICE: 10.01**



<u>Cost of Distribution</u>	<u>Amount</u>	<u>% of Total</u>
Federal Government	2.14	21.4
Distillery	3.19	31.8
State Government:		
MLCC	1.97	19.7
Specific Taxes	1.21	12.1
Liquor License Minimum Profit (Discount)	1.50	15.0
TOTAL	\$10.01	100.0

*Liquor Purchase Revolving Fund

Note: As of 11-29-04, P.A 407 allows licensees to sell liquor at any price at or above the established minimum selling price.

HISTORY OF TAXES ON ALCOHOLIC BEVERAGES

<u>Name of Tax</u>	<u>Effective Date</u>	<u>Date Expired</u>	<u>Tax Rate</u>	<u>Distributed To</u>
<u>LIQUOR</u>				
Tax on spirits	05-14-45	05-03-47	10% of the sales price before wholesale discount.	Local Governmental Unit
Specific Tax	07-01-57	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	School Aid Fund
Specific Tax	01-01-60	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	General Fund
Specific Tax	01-27-73	08-13-78	1% on base price of spirits as defined in MCL 436.2 for Off-Premise consumption.	General Fund
Amended	08-17-78	In effect	1.85% on base price of spirits as defined in MCL 436.1111(13) for Off-Premise consumption.	Liquor Purchase Revolving Fund
Convention Facilities Tax	10-01-85	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	General Fund
<u>BEER</u>				
Tax on Beer	12-15-33	12-31-59	\$1.25 per 31 gallon barrel.	General Fund
Amended	01-01-60	06-30-61	\$1.25 to \$2.50 per barrel.	General Fund
Amended	07-01-61	07-01-62	Reverted to \$1.25 per barrel.	General Fund
Amended	07-01-62	08-31-66	\$6.613 per barrel by making tax \$.02 on each 12 oz.	General Fund
Amended	09-01-66	In effect	Reduced from \$.02 per 12 oz. to \$6.30 per 31 gallon barrel.	General Fund
<u>WINE</u>				
Tax on Wine	07-21-37	10-23-82	\$.50 per gallon with a \$.46 reduction if made from Michigan grapes for which growers received \$100 or more a ton.	General Fund
Amended	10-24-82	In effect	\$.135 per liter for wines 16% alcohol or less. \$.20 per liter for wines over 16%.	General Fund
<u>MIXED SPIRIT DRINK</u>				
Tax on Mixed Spirit Drinks	06-28-89	In effect	\$.48 per liter for beverages which contain 10% or less alcohol by volume consisting of distilled spirits mixed with non-alcoholic beverages or flavoring or coloring materials and which may also contain water, fruit juices, fruit adjuncts, sugar, carbon dioxide, or preservatives.	General Fund

FISCAL YEAR

MICHIGAN LIQUOR CONTROL COMMISSION
COMPARATIVE SALES BY AUTHORIZED DISTRIBUTION AGENTS (ADA'S)
Fiscal Years Ended September 30

Authorized Distribution Agents (ADAs) deliver liquor weekly to the Commission licensees on behalf of the Commission. There are currently four (4) ADAs: Transcon, General Wine and Liquor (GWL), National Wine and Spirits (NWS), and Chinese Import and Export. The ADAs take orders from licensees and then deliver those products directly to licensees on behalf of the State.

LIQUOR SALES AS OF SEPTEMBER 30

CASES

CASE SALES BY ADA	2007	% OF SALES	2006	% OF SALES
ADA #121-TRANS-CON	1,200,791	18.6	1,162,932	18.4
ADA #221-GENERAL WINE & LIQUOR	2,147,288	33.2	2,099,444	33.2
ADA #321-NWS	3,113,769	48.2	3,028,488	48.0
ADA #341-CHINESE IMPORT & EXPORT	2,891	0.0	2,933	0.4
TOTAL CASE SALES**	6,464,739	100%	6,293,797	100%

DOLLARS

DOLLAR SALES BY ADA	2007	% OF SALES	2006	% OF SALES
ADA #121-TRANS-CON	\$ 156,657,009	17.5	\$ 147,582,287	17.0
ADA #221-GENERAL WINE & LIQUOR	\$ 288,047,999	32.2	\$ 280,371,552	32.3
ADA #321-NWS	\$ 449,944,576	50.3	\$ 436,744,561	50.3
ADA #341-CHINESE IMPORT & EXPORT	\$ 343,556	0.0	\$ 360,697	0.4
TOTAL DOLLAR SALES**	\$ 894,993,141	100%	\$ 865,059,097	100%

** totals may not add due to rounding

MICHIGAN LIQUOR CONTROL COMMISSION
COMPARATIVE SALES ANALYSIS BY TYPE
Fiscal Years Ended September 30

TYPE	CASES		DOLLARS	
	2007	2006	2007	2006
American Blended Whiskey	184,951	185,804	\$18,326,882	\$18,435,309
Tennessee Whiskey**	95,418	0	22,966,163	0
Straight Bourbon Whiskey	248,512	341,082	42,083,079	62,998,567
Straight Corn Whiskey	339	269	41,632	33,332
Straight Rye Whiskey	1,263	1,154	203,848	179,801
Bottled in Bond Bourbon	562	596	112,033	118,115
Canadian Whiskey	660,503	665,080	79,221,734	78,916,014
Scotch Whiskey	149,116	152,047	32,289,413	32,197,104
Miscellaneous Whiskey	20,239	17,286	4,579,539	3,930,024
Gin	386,054	385,420	44,707,949	44,434,059
Sloe Gin	1,963	2,174	150,134	167,599
Flavored Gin	5,359	4,951	612,140	560,589
Brandy - American	263,921	270,436	25,253,098	26,041,795
Brandy - Foreign	11,154	11,735	1,544,176	1,630,245
Cognac	305,817	273,436	61,576,396	61,882,563
Rum	939,351	940,549	123,143,208	120,417,818
Schnapps	243,452	251,020	26,347,759	26,662,049
Tequila	266,731	236,986	55,420,696	48,242,611
Vodka	1,710,018	1,624,054	203,785,794	191,625,805
Flavored Vodka	275,689	228,943	40,628,537	34,560,088
Cordials & Liqueurs - American	410,696	413,506	57,339,647	56,832,146
Cordials & Liqueurs -Foreign	194,105	200,043	47,524,852	48,377,230
Prepared Cocktails	87,913	86,131	6,841,325	6,584,421
Alcohol	1,628	1,107	268,794	186,650
Returns & Adjustments	(15)	(12)	24,310	45,164
TOTAL*	6,464,739	6,293,797	\$894,993,141	\$865,059,097

*totals may not add due to rounding

**Tennessee Whiskey has been included in the "Straight Bourbon Whiskey" category in prior years.

In 2007, it was removed from the "Straight Bourbon Whiskey" category and defined as its own category.

HISTORY OF REVENUE AND EXPENSES

Fiscal Year Ended	Gross Profit On Sales	Taxes, Licenses and Other Revenue	Total Gross Revenue	Total Administrative Expenses	Total Net Income	Returnable License Fees 55%*	Net Income To State Government
<u>June 30</u>							
1971	62,329,719	74,733,103	137,062,822	10,492,544	126,570,278	4,490,664	122,079,614
1972	66,686,744	79,252,932	145,939,676	11,266,032	134,673,644	4,505,772	130,167,872
1973	66,297,049	81,852,268	148,149,317	11,961,133	136,188,184	4,592,520	131,595,664
1974	69,648,685	86,007,134	155,655,819	10,914,187	144,741,632	4,670,605	140,071,027
1975	69,232,619	89,467,953	158,700,572	12,056,168	146,644,404	4,763,150	141,881,254
<u>Sept. 30</u>							
1976	64,767,597	90,583,405	155,351,002	12,449,797	142,901,205	4,908,461	137,992,744
1977	67,445,111	96,025,984	163,471,095	14,224,789	149,246,306	4,541,921	144,704,385
1978	77,849,131	100,531,806	178,380,937	22,206,229	156,174,708	4,646,725	151,527,983
1979	82,414,106	103,290,933	185,705,039	25,431,819	160,273,220	4,720,472	155,552,748
1980	86,767,966	106,368,850	193,136,816	28,482,163	164,654,653	4,831,514	159,823,139
1981	89,228,078	108,980,072	198,208,150	29,927,315	168,280,835	4,901,013	163,379,822
1982	89,110,371	110,695,128	199,805,499	32,320,130	167,485,369	4,952,500	162,532,869
1983	84,472,543	109,368,534	193,841,077	34,482,847	159,358,230	5,017,002	154,341,228
1984	85,006,499	110,683,139	195,689,638	36,113,538	159,576,100	5,041,291	154,534,809
1985	90,135,957	113,527,346	203,663,303	39,650,592	164,012,711	5,053,977	158,958,734
1986	90,184,097	134,950,255	225,134,352	39,775,881	185,358,471	4,982,797	180,375,674
1987	89,456,305	135,972,442	225,428,747	42,367,980	183,060,767	5,004,555	178,056,212
1988	86,867,321	132,463,490	219,330,811	43,892,269	175,438,542	4,895,083	170,543,459
1989	87,473,309	131,279,730	218,753,039	42,300,993	176,452,046	4,931,013	171,521,033
1990	88,476,585	134,372,900	222,849,485	41,148,371	181,701,114	4,988,581	176,712,533
1991	97,615,290	128,699,317	226,314,607	38,052,464	188,262,143	5,053,930	183,208,213
1992	95,521,948	126,652,670	222,174,618	37,959,365	184,215,253	5,035,731	179,179,522
1993	109,671,461	127,800,055	237,471,516	35,949,468	201,522,048	5,099,575	196,422,473
1994	126,459,129	127,116,451	253,575,580	36,325,084	217,250,496	5,121,767	212,128,729
1995	126,679,011	128,258,961	254,937,972	37,181,472	217,756,500	5,216,510	212,539,990
1996	132,538,174	130,655,633	263,193,807	37,070,879	226,122,928	5,181,010	220,941,918
1997	114,795,188	129,764,859	244,560,047	22,251,347**	222,308,700	5,267,854	217,040,846
1998	135,126,986	137,343,626	272,470,612	36,108,715	236,361,897	5,249,741	231,112,156
1999	147,559,022	139,031,618	286,590,640	39,899,896	246,690,744	5,286,991	241,403,753
2000	161,903,146	146,540,199	308,443,345	40,657,307	267,786,038	5,125,861	262,660,177
2001	164,595,543	150,813,029	315,408,572	43,387,582	272,020,990	5,376,659	266,644,331
2002	165,097,750	152,563,576	317,661,326	46,315,259	271,346,067	5,418,676	265,927,391
2003	173,426,741	156,971,678	330,398,419	44,239,234	286,159,185	5,241,142	280,918,043
2004	183,602,554	164,087,146	347,689,700	45,516,917	302,172,783	5,572,483	296,600,300
2005	188,133,408	166,108,170	354,241,578	47,590,917	306,650,661	5,974,444	300,676,217
2006	198,129,324	170,043,077	368,172,401	51,571,582	316,600,819	5,885,251	310,715,568
2007	204,953,627	174,287,632	379,241,259	52,504,577	326,736,682	5,915,500	320,821,182

*Prior to 1/10/77, the rate was 85%.

**The per case fee for cases was charged to cost of goods sold for this year.

HISTORY OF ACCUMULATED REVENUE

<u>Year</u>	<u>Fees Returned to Local Gov't</u>	<u>Accumulated Returnable Fees</u>	<u>Total Net Income Including Returnable Fees</u>	<u>Accumulated Net Income</u>	<u>Gross Sales</u>	<u>Accumulated Gross Sales</u>
1934	\$1,498,498		\$4,068,846		\$14,843,678	
1935	1,850,000	\$3,348,498	8,877,090	\$12,945,936	22,920,535	\$37,764,213
1936	1,900,000	5,248,498	10,918,463	23,864,399	30,443,909	68,208,122
1937	2,100,000	7,348,498	14,722,575	38,586,974	37,753,695	105,961,817
1938	2,500,000	9,848,498	14,825,789	53,412,763	33,582,814	139,544,631
1939	2,450,000	12,298,498	16,341,168	69,753,931	38,035,803	177,580,434
1940	2,405,000	14,703,498	17,745,954	87,499,885	45,293,854	222,874,288
1941	2,500,000	17,203,498	19,316,530	106,816,415	56,723,618	279,597,906
1942	2,554,125	19,757,623	22,720,947	129,537,362	76,817,744	356,415,650
1943	2,406,270	22,163,893	24,782,340	154,319,702	75,332,662	431,748,312
1944	2,406,685	24,570,578	26,490,857	180,810,559	101,297,994	533,046,306
1945	3,570,765	28,141,343	28,881,871	209,692,430	116,337,170	649,383,476
1946	14,524,395	42,665,738	39,922,845	249,615,275	137,374,565	786,758,041
1947	12,958,814	55,624,552	39,060,875	288,676,150	137,741,388	924,499,429
1948	2,756,152	58,380,704	39,495,901	328,172,051	143,406,840	1,067,906,269
1949	2,846,120	61,226,824	38,486,353	366,658,404	139,822,200	1,207,728,469
1950	2,817,750	64,044,574	37,171,440	403,829,844	133,775,649	1,341,504,118
1951	2,833,980	66,878,554	43,100,791	446,930,635	159,270,117	1,500,774,235
1952	3,391,833	70,270,387	41,018,989	487,949,624	154,400,896	1,655,175,131
1953	3,458,089	73,728,476	45,033,500	532,983,124	171,965,758	1,827,140,889
1954	3,511,610	77,240,086	45,785,889	578,769,013	179,669,551	2,006,810,440
1955	3,497,546	80,737,632	45,901,336	624,670,349	180,307,853	2,187,118,293
1956	3,508,991	84,246,623	48,146,014	672,816,363	189,273,637	2,376,391,930
1957	3,509,888	87,756,511	49,998,450	722,814,813	198,505,217	2,574,897,147
1958	3,542,528	91,299,039	50,687,694	773,502,507	175,017,397	2,749,914,544
1959	3,545,905	94,844,944	50,547,817	824,050,324	175,044,003	2,924,958,547
1960	3,571,930	98,416,874	61,271,545	885,321,869	187,093,695	3,112,052,242
1961	3,656,124	102,072,998	63,991,731	949,313,600	177,562,453	3,289,614,695
1962	3,761,044	105,834,042	53,382,531	1,002,696,131	189,079,916	3,478,694,611
1963	3,797,440	109,631,482	87,866,750	1,090,562,881	190,302,644	3,668,997,255
1964	3,816,507	113,447,989	93,928,275	1,184,491,156	205,919,447	3,874,916,702
1965	3,998,763	117,446,752	101,255,464	1,285,746,620	225,897,290	4,100,813,992
1966	3,928,459	121,375,211	108,098,991	1,393,845,611	249,785,302	4,350,599,294
1967	3,958,032	125,333,243	110,046,889	1,503,892,500	260,126,861	4,610,726,155
1968	4,031,457	129,364,700	112,810,080	1,616,702,580	277,615,152	4,888,341,307
1969	4,099,535	133,464,235	118,606,640	1,735,309,220	298,012,165	5,186,353,472
1970	4,166,437	137,630,672	124,690,624	1,859,999,844	316,042,270	5,502,395,742
1971	4,490,664	142,121,336	126,570,278	1,986,570,122	322,817,388	5,825,213,130
1972	4,505,772	146,627,108	134,673,644	2,121,243,766	345,819,342	6,171,032,472
1973	4,592,520	151,219,628	136,188,184	2,257,431,950	357,290,372	6,528,322,844
1974	4,670,605	155,890,233	144,741,632	2,402,173,582	365,486,594	6,893,809,438
1975	4,763,150	160,653,383	146,644,404	2,548,817,986	375,490,091	7,269,299,529

HISTORY OF ACCUMULATED REVENUE *(Continued)*

<u>Year</u>	<u>Fees Returned to Local Gov't</u>	<u>Accumulated Returnable Fees</u>	<u>Total Net Income Including Returnable Fees</u>	<u>Accumulated Net Income</u>	<u>Gross Sales</u>	<u>Accumulated Gross Sales</u>
1976	4,880,998	165,534,381	144,770,543	2,693,588,529	392,327,464	7,661,626,993
1977	4,565,633	170,100,014	147,916,858	2,841,505,387	397,498,357	8,059,125,350
1978	4,646,725	174,746,739	156,174,708	2,997,680,095	430,846,564	8,489,971,914
1979	4,720,472	179,467,211	160,273,220	3,157,953,315	453,188,362	8,943,160,276
1980	4,831,514	184,298,725	164,654,653	3,322,607,968	478,868,119	9,422,028,395
1981	4,901,013	189,199,738	168,280,835	3,490,888,803	502,680,818	9,924,709,213
1982	4,952,500	194,152,238	167,485,369	3,658,374,172	508,960,179	10,433,669,392
1983	5,017,002	199,169,240	159,358,230	3,817,732,402	489,920,957	10,923,590,349
1984	5,041,291	204,210,531	159,576,100	3,977,308,502	491,942,710	11,415,533,059
1985	5,053,977	209,264,508	164,012,711	4,141,321,213	517,922,277	11,933,455,336
1986	4,982,797	214,247,305	185,358,471	4,326,679,684	516,982,342	12,450,437,678
1987	5,004,555	219,251,860	183,060,767	4,509,740,451	512,924,936	12,963,362,614
1988	4,895,083	224,146,943	175,438,542	4,685,178,993	497,740,922	13,461,103,536
1989	4,931,013	229,077,956	176,452,046	4,861,631,039	501,995,567	13,963,099,103
1990	4,988,581	234,066,537	181,701,114	5,043,332,153	512,889,066	14,475,988,169
1991	5,053,930	239,120,467	188,262,143	5,231,594,296	533,267,056	15,009,255,225
1992	5,035,731	244,156,198	184,215,253	5,415,809,549	535,434,889	15,544,690,114
1993	5,099,575	249,255,773	201,552,048	5,617,361,597	547,979,348	16,092,669,462
1994	5,121,767	254,377,540	217,250,496	5,834,612,093	545,029,378	16,637,698,840
1995	5,216,510	259,594,050	217,756,500	6,052,368,593	548,579,215	17,186,278,055
1996	5,181,010	264,775,060	226,122,928	6,278,491,521	566,142,419	17,752,420,474
1997	5,267,854	270,042,914	222,308,700	6,500,800,221	578,137,159	18,330,557,633
1998	5,249,741	275,292,655	236,361,897	6,737,162,118	602,747,343	18,933,304,976
1999	5,286,991	280,579,646	246,690,744	6,983,852,862	638,028,367	19,571,333,343
2000	5,125,861	285,705,507	267,786,038	7,251,638,900	683,363,618	20,254,696,961
2001	5,376,659	291,082,166	272,020,992	7,523,659,892	712,663,497	20,967,360,458
2002	5,418,676	296,500,842	271,346,067	7,795,005,959	731,648,991	21,699,009,449
2003	5,241,142	301,741,984	286,159,185	8,081,165,144	768,670,331	22,467,679,780
2004	5,572,483	307,314,467	302,172,783	8,383,337,927	813,799,608	23,281,479,388
2005	5,974,444	313,288,911	306,650,661	8,689,988,588	830,610,782	24,112,090,170
2006	5,885,251	319,174,162	316,600,819	9,006,589,407	865,059,097	24,977,149,267
2007	5,915,500	325,089,662	326,736,682	9,333,326,089	894,993,141	25,872,142,408

Returnable fees paid to local governments from 1935 through 1941 were estimated.

Returnable fees paid to local governments from 1945 through 1947 were based upon 10% of spirits sold with 22% alcohol and over, effective May 14, 1945, and expired May 14, 1947.

Effective January 10, 1977, the percentage of returnable license fees paid to local governments was decreased from 85% to 55% per P.A. 417 of 1976.

LIQUOR TAX COLLECTED BY COUNTY - 4%
FOR THE STATE CONVENTION FACILITY DEVELOPMENT ACT
FISCAL YEAR ENDED SEPTEMBER 30, 2007

COUNTY	AMOUNT*	COUNTY	AMOUNT*
Alcona	\$34,383	Lake	\$42,559
Alger	28,188	Lapeer	207,469
Allegan	281,013	Leelanau	79,869
Alpena	106,003	Lenawee	190,494
Antrim	97,376	Livingston	545,505
Arenac	48,906	Luce	20,309
Baraga	22,027	Mackinac	81,292
Barry	102,260	Macomb	3,113,892
Bay	315,716	Manistee	82,540
Benzie	73,561	Marquette	210,056
Berrien	511,731	Mason	110,136
Branch	94,344	Mecosta	138,159
Calhoun	443,547	Menominee	31,517
Cass	95,176	Midland	191,580
Charlevoix	125,287	Missaukee	25,446
Cheboygan	110,221	Monroe	459,846
Chippewa	132,104	Montcalm	126,845
Clare	88,747	Montmorency	42,554
Clinton	134,117	Muskegon	600,937
Crawford	52,071	Newaygo	103,509
Delta	109,485	Oakland	4,900,536
Dickinson	39,696	Oceana	63,840
Eaton	302,710	Ogemaw	68,308
Emmet	193,811	Ontonagon	23,123
Genesee	1,535,786	Osceola	39,868
Gladwin	58,936	Oscoda	32,965
Gogebic	22,747	Otsego	102,847
Grand Traverse	433,825	Ottawa	607,485
Gratiot	63,034	Presque Isle	37,769
Hillsdale	57,921	Roscommon	111,259
Houghton	110,313	Saginaw	680,888
Huron	98,731	St. Clair	514,696
Ingham	1,073,166	St. Joseph	129,944
Ionia	103,596	Sanilac	77,437
Iosco	113,653	Schoolcraft	26,626
Iron	28,055	Shiawassee	139,303
Isabella	255,468	Tuscola	77,536
Jackson	448,027	Van Buren	189,177
Kalamazoo	936,547	Washtenaw	1,199,634
Kalkaska	42,924	Wayne	4,279,349
Kent	2,216,755	Wexford	116,295
Keweenaw	6,477	Detroit City	4,794,008

GRAND TOTAL* **\$35,765,849**

*Total may not add due to rounding

HISTORY OF GROSS DOLLAR AND CASE SALES

Fiscal Year Ended June 30	Gross Sales	Increase (Decrease) Amount	Increase (Decrease) Percent	Case Sales	Increase (Decrease) Amount	Increase (Decrease) Percent
1971	322,817,388	6,775,118	2.14	6,479,921	(108)	(.002)
1972	345,819,342	23,001,954	7.13	6,875,338	395,417	6.10
1973	357,290,372	11,471,029	3.32	7,027,243	151,905	2.21
1974	365,486,594	8,196,222	2.29	7,059,512	32,269	0.46
1975	375,490,091	10,003,497	2.74	7,050,858	(8,654)	(0.12)

Fiscal Year Ended September 30						
1976	388,798,539	13,308,448	3.54	7,113,306	62,448	0.89
1977	397,498,357	8,699,818	2.24	7,194,066	80,760	1.14
1978	430,846,564	33,348,207	8.39	7,561,252	367,186	5.10
1979	453,218,064	22,371,500	5.19	7,598,037	36,785	.49
1980	478,868,119	25,650,055	5.66	7,538,309	(59,728)	(.79)
1981	502,680,818	23,812,699	4.97	7,272,147	(266,162)	(3.53)
1982	508,960,179	6,279,361	1.25	7,090,434	(181,713)	(2.50)
1983	489,920,957	(19,039,222)	(3.74)	6,531,124	(559,310)	(7.89)
1984	491,942,710	2,021,753	.41	6,592,389	61,265	.94
1985	517,922,277	25,979,567	5.28	6,960,997	368,608	5.60
1986	516,982,342	(939,935)	(.18)	6,392,281	(568,716)	(8.17)
1987	512,924,936	(4,057,406)	(.78)	6,272,458	(119,823)	(1.87)
1988	497,740,922	(15,184,014)	(2.96)	5,981,523	(290,935)	(4.64)
1989	501,995,567	4,254,645	.85	5,810,452	(171,071)	(2.86)
1990	512,889,066	10,893,499	2.17	5,702,410	(108,042)	(1.86)
1991	533,267,056	20,377,990	3.97	5,573,133	(129,277)	(2.27)
1992	535,434,889	2,167,833	.41	5,426,580	(146,553)	(2.63)
1993	547,979,348	12,544,459	2.34	5,303,570	(123,010)	(2.27)
1994	545,029,378	(2,949,970)	(0.54)	4,964,798	(338,772)	(6.39)
1995	548,579,215	3,549,837	.65	4,913,789	(51,009)	(1.03)
1996	566,142,419	17,563,204	3.20	4,955,779	41,990	.85
1997	578,137,159	11,994,740	2.12	4,958,305	2,526	.05
1998	602,747,343	24,610,184	4.26	5,059,933	101,628	2.05
1999	638,028,367	35,281,024	5.85	5,187,270	127,337	2.52
2000	683,363,618	45,335,251	7.11	5,350,162	162,892	3.14
2001	712,663,497	29,299,879	4.29	5,377,947	27,785	0.52
2002	731,648,991	18,985,494	2.66	5,496,879	118,932	2.21
2003	768,670,331	37,021,340	5.06	5,752,264	255,385	4.65
2004	813,799,608	45,129,277	5.87	6,029,155	276,891	4.81
2005	830,610,782	16,811,174	2.07	6,110,122	80,967	1.34
2006	865,059,097	34,448,315	4.15	6,293,797	183,675	3.01
2007	894,993,141	29,934,044	3.46	6,464,739	170,942	2.72

COMPARISON OF BEER TAX REVENUE AND BEER SALES

Fiscal Year Ended	Tax Rate Per Barrel	Beer Excise Tax Revenue	Increase (Decrease) Over Prior Year		Sales In Barrels	Increase (Decrease) Over Prior Year	
			Amount	Percent (%)		Amount	Percent (%)
<u>June 30</u>							
1965	6.6133*	36,487,319	1,473,408	4.21	5,540,023	176,313	3.29
1970	6.30**	38,466,376	1,150,484	3.08	6,302,456	472,595	8.11
1971	6.30	39,547,160	1,080,784	2.81	6,310,608	8,152	0.13
1972	6.30	40,784,125	1,236,965	3.03	6,507,834	197,226	3.13
1973	6.30	40,702,070	(82,055)	(0.20)	6,443,063	(64,771)	(1.00)
1974	6.30	42,207,094	1,505,024	3.70	6,805,882	362,819	5.63
1975	6.30	44,473,106	2,266,012	5.37	7,019,820	213,938	3.14
<u>Sept. 30</u>							
1976	6.30	43,685,361	(787,745)	(1.77)	6,971,085	(48,735)	(0.69)
1977	6.30	46,198,769	2,513,408	5.75	7,431,961	460,876	6.61
1978	6.30	45,875,704	(323,065)	(0.70)	7,301,175	(130,786)	(1.76)
1979	6.30	43,962,254	(1,913,450)	(4.17)	7,012,142	(289,033)	(3.96)
1980	6.30	43,887,440	(74,814)	(0.17)	7,005,853	(6,289)	(.09)
1981	6.30	44,012,367	124,927	0.28	6,968,258	(37,595)	(0.54)
1982	6.30	44,709,253	696,886	1.58	6,849,518	(118,740)	(1.70)
1983	6.30	43,666,960	(1,042,293)	(2.33)	6,946,711	97,193	1.42
1984	6.30	42,682,497	(984,463)	(2.25)	6,777,917	(168,794)	(2.43)
1985	6.30	42,627,248	(55,249)	(0.13)	6,778,320	403	0.00
1986	6.30	42,885,436	258,188	0.60	6,856,915	78,595	1.16
1987	6.30	44,080,977	1,195,541	2.79	7,006,050	149,135	2.17
1988	6.30	43,487,277	(593,700)	(1.35)	6,914,147	(91,903)	(1.31)
1989	6.30	42,498,531	(988,746)	(2.27)	6,776,324	(137,823)	(1.99)
1990	6.30	43,562,120	1,063,589	2.50	6,924,666	148,342	2.19
1991	6.30	44,337,892	775,772	1.78	7,048,309	123,643	1.79
1992	6.30	42,371,633	(1,966,259)	(4.43)	6,737,453	(310,856)	(4.41)
1993	6.30	42,471,376	99,743	0.24	6,766,761	29,308	0.44
1994	6.30	42,196,671	(274,705)	(0.65)	6,714,437	(52,324)	(0.77)
1995	6.30	42,353,191	156,520	0.37	6,729,099	14,662	0.22
1996	6.30	41,793,403	(559,788)	(1.32)	6,649,944	(79,155)	(1.18)
1997	6.30	41,307,414	(485,989)	(1.16)	6,574,154	(75,790)	(1.14)
1998	6.30	43,127,914	1,820,500	4.41	6,655,699	81,545	1.24
1999	6.30	40,516,177	(2,611,737)	(6.06)	6,695,898	40,199	0.60
2000	6.30	42,532,399	2,016,222	4.98	6,778,789	82,891	1.24
2001	6.30	42,518,439	(13,960)	(0.03)	6,812,301	33,512	0.49
2002	6.30	42,197,253	(321,186)	(0.76)	6,730,138	(82,163)	(1.21)
2003	6.30	42,688,752	491,499	1.16	6,802,658	72,520	1.08
2004	6.30	42,646,537	(42,215)	(0.10)	6,807,147	4,489	0.07
2005	6.30	41,949,026	(697,511)	(1.64)	6,721,468	(85,679)	(1.26)
2006	6.30	41,870,726	(78,300)	(0.19)	6,647,438	(74,030)	(1.10)
2007	6.30	41,711,031	(159,695)	(0.38)	6,588,385	(59,053)	(0.89)

*Effective July 1, 1962

**Effective September 1, 1966

ESTIMATE OF TOTAL BEVERAGE SALES

	<u>Fiscal Years Ended September 30</u>		<u>Increase</u>
	<u>2007</u>	<u>2006</u>	<u>(Decrease)</u>
<u>SPIRITS</u>			
Gross sales of the Liquor Control Commission	\$894,993,141	\$865,059,097	\$29,934,044
For F/Y 2007, about 20.7% of total gross sales were for resale by the drink. Average bottle cost \$11.16, assuming a 952% gross profit on cost, add:	1,461,276,760		
For F/Y 2006, about 20.9% of total gross sales were for resale by the drink. Average bottle cost \$10.82, assuming a 924% gross profit on cost, add:		1,383,513,201	77,763,559
Add the 4% State Specific Tax:	35,688,791	34,496,655	1,192,136
Add the 4% State Specific Tax:	35,765,849	34,563,406	1,202,443
Add the 4% State Specific Tax:	35,688,791	34,496,655	1,192,136
Add the 1.85% State Specific Tax:	13,133,121	12,653,512	479,609
<u>BEER</u>			
Estimated at an average price of \$1.00 for a 12 oz. serving or \$10.67 per gallon (31 gallons equal one barrel).			
F/Y 2007 - Add 31 x \$10.67 x 6,588,385 barrels:	2,179,240,106		
F/Y 2006 - Add 31 x \$10.67 x 6,647,438 barrels:		2,198,773,067	(19,532,961)
<u>WINE</u>			
21% and less alcoholic content - estimated at \$8.00 a liter			
F/Y 2007 - Add 71,385,503 liters x \$8.00:	571,084,024		
F/Y 2006 - Add 68,139,758 liters x \$8.00:		545,118,064	25,965,960
<u>MIXED SPIRIT DRINKS</u>			
10% or less alcohol by volume mixed with non-alcoholic beverages, flavoring or coloring			
F/Y 2007 - Add 1,008,073 liters x \$7.50:	7,560,548		
F/Y 2006 - Add 871,900 liters x \$7.50:		6,539,250	1,021,298
Subtotal	\$5,234,431,131	\$5,115,212,907	\$ 119,218,224
Add estimated 6% State Sales Tax	\$314,065,868	\$306,912,774	\$ 7,153,094
TOTAL*	\$5,548,496,999	\$5,422,125,681	\$ 126,371,318
Sales of spirits in cases	6,464,739	6,293,797	170,942
Sales of beer in barrels of 31 gallons	6,588,385	6,647,438	(59,053)
Sales of wine in liters	71,385,503	68,139,758	3,245,745
Sales of mixed spirit drinks in liters	1,008,073	871,900	136,173

*may not add due to rounding

MISCELLANEOUS FISCAL YEAR SALES STATISTICS

<u>FISCAL YEAR</u>	<u>SALES DAYS OR WEEK DAYS</u>	<u>CASE SALES</u>	<u>ACTUAL BOTTLE SALES</u>	<u>BOTTLES/ CASE</u>	<u>GALLON SALES</u>
1991	247	5,573,133	92,966,416	16.68	13,995,635
1992	250	5,426,580	92,392,061	17.03	13,644,442
1993	249	5,303,570	90,926,108	17.14	13,351,603
1994	249	4,964,798	86,628,524	17.45	12,504,692
1995	247	4,913,789	87,301,804	17.77	12,378,337
1996	249	4,955,779	91,636,492	18.49	12,485,799
1997	249	4,958,305	88,749,089	17.90	12,313,707
1998	249	5,059,933	91,410,533	18.07	12,577,299
1999	249	5,187,270	93,917,207	18.10	12,857,998
2000	249	5,350,162	96,980,678	18.13	13,207,142
2001*	260	5,377,947	96,947,620	18.03	13,228,468
2002	261	5,496,879	98,552,010	17.93	13,408,222
2003	261	5,752,264	101,998,387	17.73	13,855,960
2004	262	6,029,155	105,806,664	17.55	14,355,348
2005	261	6,110,122	105,859,372	17.33	14,579,476
2006	260	6,293,797	107,196,288	17.03	14,979,997
2007	260	6,464,739	108,340,099	16.76	15,262,267

ESTIMATE OF BOTTLE SALES BY SIZE FISCAL YEAR COMPARISONS

	<u>2007</u>	<u>2006</u>	<u>INCREASE (DECREASE)</u>	<u>INCREASE (DECREASE)</u>
50ML	10,771,315	10,838,814	(67,499)	(0.6%)
100ML	4,538,212	4,291,435	246,777	5.8%
200ML	24,334,187	24,421,886	(87,699)	(0.4%)
375ML	23,224,953	22,829,226	395,727	1.7%
750ML	29,970,511	29,830,772	139,739	0.5%
1000ML	8,679,965	8,487,772	192,193	2.3%
1750ML	6,820,956	6,496,383	324,573	5.0%
TOTAL	108,340,099	107,196,288	1,143,811	1.1%

	<u>2007</u>	<u>2006</u>
NET ACCOUNTS PAYABLE:		
Beginning of Fiscal Year	\$69,755,835	\$61,989,966
End of Fiscal Year	\$71,961,406	\$69,755,835
AVERAGE ACCOUNTS PAYABLE	\$68,930,946	\$65,224,285
ACCOUNTS PAYABLE TURNOVER RATE	7.90	8.04
AVERAGE DAILY PURCHASES (business days)	\$2,093,146	\$2,016,047
NUMBER OF DAYS' PURCHASES IN ACCOUNTS PAYABLE	33	32

*Note: In 2001, the "Sales Days" column was changed to "Week Days". This was done to reflect the possible number of ADA "work days" and not the number of "State" business days.

ESTIMATED PER CAPITA CONSUMPTION IN MICHIGAN
(in gallons)

<u>BEER & WINE</u>				<u>SPIRITS</u>			
		<u>Beer</u>		<u>Wine</u>		<u>Spirits</u>	
<u>Year</u>	<u>Michigan Population</u>	<u>Total</u>	<u>Per Capita</u>	<u>16% Alcohol or Less*</u>		<u>Total</u>	<u>Per Capita</u>
				<u>Total</u>	<u>Per Capita</u>		
1980	9,236,891	217,181,443	23.51	15,543,297	1.68	18,249,584	1.98
1981	9,275,000	216,015,998	23.29	16,474,953	1.78	17,827,712	1.92
1982	9,260,000	212,335,058	22.93	15,908,540	1.72	17,400,557	1.88
<u>21% Alcohol or Less **</u>							
1983	9,155,000	215,348,041	23.52	15,302,982	1.68	16,843,530	1.84
1984	9,074,622	210,115,427	23.15	17,148,674	1.89	16,780,323	1.85
1985	9,088,300	210,127,920	23.12	18,186,425	2.00	17,271,431	1.90
1986	9,144,545	212,564,365	23.25	19,056,556	2.08	15,872,494	1.74
1987	9,205,000	217,187,550	23.59	19,011,159	2.07	15,575,206	1.69
1988	9,240,000	214,338,557	23.20	20,406,160	2.21	14,924,525	1.62
1989	9,273,000	210,066,044	22.65	16,654,340	1.80	14,502,159	1.56
1990	9,295,297	214,664,646	23.09	16,263,897	1.74	14,245,226	1.53
1991	9,368,000	218,497,579	23.32	13,742,490	1.47	13,589,821	1.45
1992	9,437,000	208,861,043	22.13	12,451,095	1.32	13,644,442	1.45
1993	9,459,667	209,769,591	22.18	11,761,453	1.24	13,351,603	1.41
1994	9,491,836	208,147,547	21.93	11,962,594	1.26	12,504,692	1.32
1995	9,537,948	208,602,069	21.87	12,520,949	1.31	12,378,337	1.30
1996	9,594,350	206,148,264	21.49	13,003,769	1.36	12,485,799	1.30
1997	9,779,984	203,798,774	20.84	13,206,802	1.35	12,313,707	1.26
1998	9,817,242	206,326,669	21.02	13,822,591	1.41	12,577,299	1.28
1999	9,864,000	207,572,838	21.04	13,919,453	1.41	12,857,998	1.30
2000	9,938,000	210,142,461	21.15	14,912,542	1.50	13,207,142	1.33
2001	10,006,000	211,181,331	21.11	14,738,897	1.47	13,228,468	1.32
2002	10,050,000	208,634,286	20.76	14,242,995	1.42	13,408,222	1.33
2003	10,080,000	210,882,390	20.92	16,238,726	1.61	13,855,960	1.37
2004	10,113,000	211,021,554	20.87	17,281,174	1.71	14,355,348	1.42
2005	10,121,000	208,365,505	20.59	17,440,842	1.72	14,579,476	1.44
2006	10,096,000	206,070,578	20.41	18,000,200	1.78	14,979,997	1.48
2007	10,072,000	204,239,944	20.28	18,857,615	1.87	15,262,267	1.52

*These data were taken from wine tax reports.

**Wines from 16% to 21% alcohol were included in the Wine category beginning on October 24, 1982.

Population Source: U.S. Census Bureau Website

CALENDAR YEAR

**GROSS LIQUOR SALES BY MONTH
COMPARISON OF ACCOUNTING CALENDAR YEARS**

<u>MONTH</u>	<u>2007*</u>			<u>2006**</u>		
	<u>AMOUNT</u>	<u>NUMBER OF CASES</u>	<u>AMOUNT AS % OF TOTAL \$ SALES</u>	<u>AMOUNT</u>	<u>NUMBER OF CASES</u>	<u>AMOUNT AS % OF TOTAL \$ SALES</u>
JANUARY	\$52,719,049	383,414	5.8	\$53,807,521	387,654	6.2
FEBRUARY	58,964,145	427,655	6.5	58,792,372	428,119	6.7
MARCH	78,038,623	564,834	8.6	74,601,984	541,942	8.5
FIRST QUARTER	\$189,721,818	1,375,903	21.0	\$187,201,877	1,357,715	21.4
APRIL	\$64,794,548	470,580	7.2	\$62,159,987	455,954	7.1
MAY	83,828,966	611,691	9.3	64,620,323	472,202	7.4
JUNE	74,081,562	535,630	8.2	88,794,153	646,434	10.2
SECOND QUARTER	\$222,705,076	1,617,901	24.7	\$215,574,464	1,574,590	24.7
JULY	\$74,239,787	536,595	8.2	\$68,342,985	497,271	7.8
AUGUST	88,161,637	635,394	9.8	85,344,875	621,651	9.8
SEPTEMBER	68,096,345	489,918	7.5	63,773,919	463,377	7.3
THIRD QUARTER	\$230,497,769	1,661,907	25.5	\$217,461,778	1,582,299	24.9
OCTOBER	\$72,477,376	519,517	8.0	\$70,191,221	506,679	8.1
NOVEMBER	95,103,751	682,785	10.5	93,903,622	685,362	10.8
DECEMBER	92,701,891	642,135	10.3	87,967,559	616,987	10.1
FOURTH QUARTER	\$260,283,018	1,844,437	28.8	\$252,062,402	1,809,028	29.0
TOTAL SALES***	<u>\$903,207,681</u>	<u>6,500,148</u>	<u>100%</u>	<u>\$872,300,521</u>	<u>6,323,632</u>	<u>100%</u>

*SALES BASED ON ACCOUNTING CALENDAR YEAR FROM 01/01/07 THROUGH 12/29/07.

**SALES BASED ON ACCOUNTING CALENDAR YEAR FROM 01/01/06 THROUGH 12/31/06.

***TOTALS MAY NOT ADD DUE TO ROUNDING

**GROSS LIQUOR SALES BY COUNTY
FOR SELECTED LICENSE TYPES
2007 CALENDAR YEAR**

<u>COUNTY</u>	<u>SDD SALES</u>	<u>CLASS C SALES</u>	<u>TOTAL*</u>
Alcona	\$504,090.65	\$79,884.15	\$583,974.80
Alger	389,291.45	149,623.95	538,915.40
Allegan	4,620,881.30	1,116,722.80	5,737,604.10
Alpena	2,084,282.15	416,613.75	2,500,895.90
Antrim	996,039.20	263,991.00	1,260,030.20
Arenac	791,811.30	133,850.50	925,661.80
Baraga	298,935.75	56,209.70	355,145.45
Barry	2,093,588.90	210,510.10	2,304,099.00
Bay	5,826,218.20	1,684,251.15	7,510,469.35
Benzie	549,621.05	101,961.75	651,582.80
Berrien	9,547,542.30	1,767,639.15	11,315,181.45
Branch	1,840,917.95	294,472.60	2,135,390.55
Calhoun	8,420,936.45	1,462,570.35	9,883,506.80
Cass	1,258,984.20	493,118.00	1,752,102.20
Charlevoix	1,835,955.40	362,075.05	2,198,030.45
Cheboygan	1,649,216.60	392,188.60	2,041,405.20
Chippewa	2,047,603.70	597,673.80	2,645,277.50
Clare	1,364,813.75	247,026.55	1,611,840.30
Clinton	2,394,989.00	509,738.10	2,904,727.10
Crawford	578,445.55	115,361.35	693,806.90
Delta	1,946,868.05	606,113.40	2,552,981.45
Dickinson	369,925.15	351,999.75	721,924.90
Eaton	5,888,584.35	962,911.05	6,851,495.40
Emmet	2,292,213.75	362,077.60	2,654,291.35
Genesee	30,966,431.65	5,629,273.75	36,595,705.40
Gladwin	1,228,932.85	124,004.45	1,352,937.30
Gogebic	266,438.70	136,194.50	402,633.20
Grand Traverse	7,463,741.90	1,260,502.65	8,724,244.55
Gratiot	1,303,888.65	222,687.00	1,526,575.65
Hillsdale	1,212,322.60	111,843.65	1,324,166.25
Houghton	1,359,227.95	763,408.65	2,122,636.60
Huron	1,887,843.85	253,889.55	2,141,733.40
Ingham	19,437,367.90	5,716,202.00	25,153,569.90
Ionia	2,060,790.35	324,021.85	2,384,812.20
Iosco	1,570,286.75	321,477.20	1,891,763.95
Iron	430,067.90	227,214.55	657,282.45
Isabella	4,339,503.20	1,005,883.45	5,345,386.65
Jackson	8,626,986.60	1,705,536.35	10,332,522.95
Kalamazoo	18,507,560.35	3,622,203.95	22,129,764.30
Kalkaska	726,308.70	82,671.85	808,980.55
Kent	40,771,047.15	11,449,695.95	52,220,743.10
Keweenaw	70,329.40	32,382.65	102,712.05
Lake	850,373.95	161,149.00	1,011,522.95

GROSS LIQUOR SALES BY COUNTY*(continued)*
FOR SELECTED LICENSE TYPES
2007 CALENDAR YEAR

<u>COUNTY</u>	<u>SDD SALES</u>	<u>CLASS C SALES</u>	<u>TOTAL*</u>
Lapeer	3,226,121.60	545,584.85	\$3,771,706.45
Leelanau	1,303,151.85	203,692.05	1,506,843.90
Lenawee	3,545,800.75	482,556.60	4,028,357.35
Livingston	10,121,555.55	1,477,031.25	11,598,586.80
Luce	338,956.95	18,301.95	357,258.90
Mackinac	736,265.25	236,929.80	973,195.05
Macomb	60,771,210.70	13,202,158.60	73,973,369.30
Manistee	1,098,178.50	206,075.15	1,304,253.65
Marquette	3,773,068.45	913,971.55	4,687,040.00
Mason	2,159,632.65	263,260.05	2,422,892.70
Mecosta	2,809,880.85	438,626.40	3,248,507.25
Menominee	322,450.25	343,276.05	665,726.30
Midland	3,930,619.35	586,057.10	4,516,676.45
Missaukee	471,702.70	31,583.90	503,286.60
Monroe	9,156,523.70	1,769,539.75	10,926,063.45
Montcalm	2,448,364.00	447,104.75	2,895,468.75
Montmorency	704,115.55	37,084.20	741,199.75
Muskegon	10,810,471.15	2,477,208.35	13,287,679.50
Newaygo	2,016,216.85	245,512.05	2,261,728.90
Oakland	90,313,298.20	23,023,729.20	113,337,027.40
Oceana	1,141,805.70	238,673.85	1,380,479.55
Ogemaw	737,114.85	150,437.85	887,552.70
Ontonagon	290,802.50	195,556.55	486,359.05
Osceola	715,035.15	60,801.40	775,836.55
Oscoda	619,933.85	19,557.10	639,490.95
Otsego	1,852,786.95	159,357.55	2,012,144.50
Ottawa	12,117,209.80	1,996,594.15	14,113,803.95
Presque Isle	671,464.35	160,787.60	832,251.95
Roscommon	1,881,460.65	115,463.95	1,996,924.60
Saginaw	11,838,518.15	2,447,545.30	14,286,063.45
St. Clair	8,747,680.75	1,576,098.40	10,323,779.15
St. Joseph	2,576,155.65	483,587.60	3,059,743.25
Sanilac	1,204,593.05	187,980.60	1,392,573.65
Schoolcraft	295,881.05	109,043.25	404,924.30
Shiawassee	2,030,414.50	647,799.65	2,678,214.15
Tuscola	1,215,446.75	329,684.20	1,545,130.95
Van Buren	3,463,699.65	587,271.90	4,050,971.55
Washtenaw	23,142,807.25	5,336,690.00	28,479,497.25
Wayne	187,882,386.25	33,188,096.85	221,070,483.10
Wexford	2,234,481.00	330,346.30	2,564,827.30
TOTAL	<u>677,388,469.25</u>	<u>141,159,484.85</u>	<u>818,547,954.10</u>

*Does not include all sales

GROSS LIQUOR SALES BY COUNTY FOR ALL LICENSE TYPES 2007 LICENSING YEAR

<u>COUNTY</u>	<u>TOTAL*</u>	<u>COUNTY</u>	<u>TOTAL*</u>
Alcona	\$834,245.20	Lake	1,064,811.70
Alger	716,766.25	Lapeer	5,167,908.50
Allegan	7,189,160.90	Leelanau	2,000,028.75
Alpena	2,663,435.30	Lenawee	4,796,182.90
Antrim	2,450,849.85	Livingston	13,968,720.10
Arenac	1,215,128.25	Luce	513,135.45
Baraga	557,278.40	Mackinac	2,064,019.85
Barry	2,553,973.80	Macomb	79,395,341.70
Bay	7,983,697.80	Manistee	2,059,347.20
Benzie	1,810,749.45	Marquette	5,343,578.45
Berrien	12,819,515.80	Mason	2,756,119.25
Branch	2,390,960.90	Mecosta	3,519,858.90
Calhoun	11,218,062.35	Menominee	792,280.20
Cass	2,530,039.80	Midland	4,886,816.70
Charlevoix	3,118,335.20	Missaukee	649,380.75
Cheboygan	2,733,931.45	Monroe	11,679,518.15
Chippewa	3,355,561.05	Montcalm	3,128,134.70
Clare	2,250,064.30	Montmorency	1,072,302.60
Clinton	3,434,279.30	Muskegon	15,077,843.50
Crawford	1,190,487.55	Newaygo	2,606,970.85
Delta	2,728,154.25	Oakland	124,130,151.20
Dickinson	1,014,850.85	Oceana	1,595,395.30
Eaton	7,646,995.70	Ogemaw	1,715,133.30
Emmet	5,033,253.90	Ontonagon	591,318.90
Genesee	39,101,078.90	Osceola	1,002,867.05
Gladwin	1,513,075.30	Oscoda	821,398.70
Gogebic	582,957.90	Otsego	2,546,140.65
Grand Traverse	11,270,076.50	Ottawa	15,354,602.20
Gratiot	1,594,455.30	Presque Isle	957,571.70
Hillsdale	1,466,986.00	Roscommon	2,771,357.20
Houghton	2,774,077.35	Saginaw	17,289,350.70
Huron	2,545,793.50	St. Clair	13,113,924.20
Ingham	26,903,451.90	St. Joseph	3,256,986.10
Ionia	2,622,616.75	Sanilac	1,977,278.65
Iosco	2,812,843.70	Schoolcraft	684,900.35
Iron	700,567.85	Shiawassee	3,481,055.90
Isabella	6,451,170.70	Tuscola	1,959,279.55
Jackson	11,598,082.80	Van Buren	4,813,149.50
Kalamazoo	23,442,410.45	Washtenaw	30,384,910.20
Kalkaska	1,085,820.25	Wayne	229,207,684.30
Kent	55,820,063.95	Wexford	2,929,257.35
Keweenaw	161,832.95		
		TOTAL*	<u><u>\$905,013,152.85</u></u>

*total sales are
for licensing
calendar year
from 01-01-07
thru 12-31-07.

HISTORY OF GROSS LIQUOR SALES BY LICENSE TYPE CALENDAR YEAR

Year	Retail*/L.A.B.	SDD	On-Premise	Other	Total Gross Sales
1974	2,875,534	281,963,941	84,878,256	1,798,918	371,516,649
1975	2,936,577	292,972,474	86,333,949	1,779,265	384,022,265
1976	2,717,010	304,300,699	89,597,369	1,781,193	398,396,271
1977	2,545,680	309,582,251	93,796,593	1,562,291	407,486,815
1978	2,591,067	332,024,707	101,183,320	1,606,113	437,405,207
1979	2,462,415	353,734,095	100,665,757	1,649,447	458,511,714
1980	2,533,487	375,799,870	102,612,156	1,627,014	482,572,527
1981	2,308,578	389,270,357	107,822,722	1,216,114	500,617,771
1982	2,120,208	394,140,302	104,985,513	1,231,720	502,477,743
1983	1,719,413	381,460,494	106,022,003	1,147,044	490,348,954
1984	1,593,274	389,410,820	109,987,322	1,089,832	502,081,248
1985	1,619,792	401,180,686	110,298,091	1,081,362	514,179,931
1986	1,433,020	407,889,266	112,448,433	1,340,994	523,111,713
1987	1,271,463	389,744,871	109,959,285	799,488	501,775,107
1988	502,925	391,031,523	110,101,406	781,707	502,417,561
1989	8,424	392,798,962	110,746,000	855,581	504,408,967
1990	2,897	409,457,241	113,398,317	643,375	523,501,830
1991	2,042	415,674,919	109,241,118	668,800	525,586,879
1992	6,110	426,777,325	111,267,256	643,952	538,694,643
1993	5,483	431,795,829	116,512,677	554,460	548,868,449
1994	7,260	427,221,467	118,446,578	692,464	546,367,769
1995	7,591	431,515,290	121,283,344	610,775	553,417,000
1996	8,569	439,332,921	124,190,540	751,271	564,283,301
1997	16,431	458,214,950	120,079,992	993,266	579,304,639
1998	4,911	492,996,909	127,573,006	1,242,416	621,817,242
1999	12,653	512,147,991	132,994,819	1,122,484	646,277,947
2000	13,263	549,933,237	144,117,820	658,671	694,722,991
2001	18,934	567,263,892	151,002,050	634,834	718,919,710
2002	19,023	580,499,838	152,291,365	1,070,985	733,881,211
2003	17,867	629,075,565	160,902,743	1,143,753	791,139,928
2004	15,625	648,747,010	165,366,159	1,358,599	815,487,393
2005	17,701	662,799,177	172,586,688	1,169,505	836,573,072
2006	12,690	689,053,227	182,146,574	1,088,028	872,300,519
2007**	13,928	716,405,485	185,774,579	1,013,689	903,207,681

*Retail sales were discontinued in June of 1988.

The only sales remaining in this category are to
Limited Alcohol Buyers (L.A.B.) and Industrial Manufacturers.

**Sales based on accounting calendar year from 01-01-07 through 12-29-07.

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2007**

		GRAND TOTAL	
WINERIES	16% & UNDER	OVER 16%	LITERS
M- 1st CRU, LLC.	1,614	0	1,614
A FRENCH PARADOX, INC.	1,957	0	1,957
A TO Z WINEWORKS, LLC.	5,747	0	5,747
D- A TO Z WINEWORKS, LLC.	27	0	27
A.I.G. WINE & SPIRITS, INC.	1,638	0	1,638
A.V.BRANDS, INC.	10,733	0	10,733
A.V. IMPORTS	52,152	660	52,812
A.V.V. WINERY CO., LLC.	21,243	0	21,243
D- A.V.V. WINERY CO., LLC.	714	0	714
D- ABACELA VINEYARDS & WINERY, INC.	44	2	47
D- ABEJA, LLC.	14	0	14
D- ABREU VINEYARDS, INC.	43	0	43
ABUNDANCE VINEYARDS LLC.	3,222	0	3,222
D- ACORN ALEGRIA WINERY	66	0	66
D- ADELAIDA CELLARS, INC.	176	0	176
ADLER FELS WINERY, LLC.	16,560	0	16,560
ADMIRAL WINE & LIQUOR	10,859	297	11,156
M- AHD ASSOCIATES	164,264	1,350	165,614
AIKO,LLC	9,392	306	9,698
D- ALDERBROOK WINERY, LLC.	158	0	159
ALLIED IMPORTERS USA	4,473	0	4,473
D- ALPINE ROAD WINERY, LLC.	95	0	95
AMERICAN BEVERAGE CORP.	30,205	0	30,205
AMERICAN BEVERAGE GROUP	0	258	258
AMERICAN ESTATES WINES, INC.	1,575	0	1,575
AMERICAN FIDELITY	3,582	0	3,582
AMERICAN WINE DIST.	5,321	196	5,517
AMPROBLUE, LLC.	5	0	5
D- ANDERSON'S CONN. VALLEY WINERY	268	0	268
ANDRETTA & ASSOCIATES, INC.	662	0	662
D- ANGLIM, STEFFANIE J.	6	0	6
M- ANN ARBOR BREWING CO, LLC.	166	2,909	3,076
D- APPLETON CREEK WINERY, LLC.	2	0	2
M- ARBOR BEVERAGE	132,428	0	132,428
D- ARC WINERY, LLC.	72	0	72
M- ARCADIA BREWING COMPANY	411	0	411
ARCIERO WINERY	792	540	1,332
D- ARCIERO WINERY	183	2	184
D- ARGYLE WINERY, INC.	367	1	368
D- ARISTA WINERY, LLC.	173	0	173
M- ARMAND ROTH, INC.	10,685	0	10,685
D- ARMAND ROTH, INC.	147	0	147
ARMIDA WINERY	2,142	0	2,142
M- AROMA WINES AND EQUIPMENT	15,094	0	15,094
D- ASH HOLLOW WINERY, LLC.	15	0	15
ASV WINES, INC.	61,722	0	61,722
D- ATHENA VINEYARDS, LLC.	3	0	3
M- ATLAS IMPORTS, LLC.	41,139	0	41,139
D- AU BON CLIMAT, LLC	17	0	17
D- AULER, HUGO EDWIN	18	0	18
AUSSIE VINEYARDS USA, LLC.	7,056	0	7,056
AUSTRAL WINES, LLC.	21,141	0	21,141
AVINYA DISTRIBUTORS, INC.	141	0	141
D- AWG, LTD.	1,044	67	1,111
AXIOM WINE COMPANY,LLC	31,518	0	31,518
B. UNITED INTERNATIONAL INC.	2,136	0	2,136
D- B.R.COHN WINERY, INC.	398	0	398
BACARDI MARTINI	309,298	45,549	354,847
M- BACCHUS 2000, L.L.C.	11,306	0	11,306
BACCHUS TECHNOLOGIES, LLC	6,436	0	6,436

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2007**

		GRAND TOTAL	
WINERIES	16% & UNDER	OVER 16%	LITERS
BANFI PRODUCTS	1,896,945	11,223	1,908,168
BANISH, TERRIE A.	12	0	12
BANVILLE & JONES WINE MERCHANTS	8,978	0	8,978
M- BARBER, JAMES K.	6,460	0	6,460
BARGETTO'S	2,403	0	2,403
D- BARGETTO'S	596	5	601
D- BARNARD-GRIFFIN, INC.	75	0	75
D- BART ENTERPRISES, INC.	0	5	5
BAUM WINE IMPORTS	61,924	3,647	65,570
M- BAYSIDE BEVERAGE	3,236	0	3,236
BEAM WINE ESTATES, INC.	529,763	17,955	547,718
BEAUFORT IMPORTS, LLC.	4,032	0	4,032
D- BECKETT, DOUGLAS/NANCY	192	0	192
D- BECKMAN, JUDITH/THOMAS	93	0	93
BEDFORD BRANDS, LTD.	18,258	0	18,258
M- BELL'S BREWERY, INC.	5,574	454	6,028
BELLE VALLEE CELLARS, LLC.	2,673	25	2,698
BELLINGHAUSEN BUSINESS GROUP, LTD.	1,480	0	1,480
D- BENNETT, EDWARD T. (CAHN, DEBORAH)	1,946	0	1,946
D- BENNET LANE WINERY, LLC.	127	0	127
D- BENT CREEK WINERY, LLC.	29	5	35
D- BENTON-LANE, LLC.	29	0	29
D- BENZIGER FAMILY WINERY, LLC.	941	80	1,021
D- BERARD, ELIZABETH	59	0	59
BERNARDUS, LLC.	1,724	0	1,724
D- BERNARDUS, LLC.	164	0	164
D- BETZ FAMILY WINERY, LLC	18	0	18
BEVERAGE ACQUISITION GROUP, LLC.	700,656	0	700,656
BIAGIO CRU AND ESTATE WINES, LLC.	50,405	0	50,405
BILLINGTON DIST.	40,874	0	40,874
D- BILTMORE ESTATE WINE CO.	2	0	2
D- BISHOP CREEK FARMS, INC.	29	0	29
BISTUE, CESAR G.	5,544	0	5,544
M- BLACK & RED, INC.	23,815	0	23,815
D- BLACK & RED, INC.	42	0	42
BLACK LOTUS BREWING CO., LLC.	114	0	114
D- BLACK MESA WINERY, LLC.	11	0	11
BLACKBURN ENTERPRISES, LLC	15,930	0	15,930
D- BLANKIET ESTATE, LLC	157	0	157
BLAVOD EXTREME SPIRITS	3,470	13	3,483
D- BLENHEIM VINEYARDS, LLC.	6	0	6
D- BOEGER WINERY, INC.	123	0	123
D- BOOKWALTER WINERY, LLC	24	0	24
BORDEAUX WINE LOCATORS, INC.	2,649	0	2,649
M- BOSS IMPORTS & WHOLESALE	75,488	147	75,635
BOSTON BEER CO.	11,304	0	11,304
BOUCHAINE VINEYARDS, INC.	3,408	0	3,408
D- BOUCHAINE VINEYARDS, INC.	98	0	98
BOUTINOT WINE ESTATES, INC.	756	0	756
M- BOWERS HARBOR	59,189	0	59,189
D BOWERS HARBOR	263	0	263
BOZIC, GEORGE JR.	6,975	0	6,975
BRADY DIVERSIFIED, INC.-BURTON	7,184	0	7,184
BRANHAM, GARY RICHARD	603	0	603
D- BRESSLER VINEYARDS, LLC.	9	0	9
D- BREWER-CLIFTON	116	5	121
BRIARCLIFF WINE GROUP, LLC.	5,040	0	5,040
BRIDGEVIEW VINEYARDS, INC.	2,886	0	2,886
D- BRIGGS & SONS WINE MAKING CO., INC.	263	0	263
BROADBENT SELECTIONS	2,880	1,008	3,888

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
BRONCO WINE COMPANY	2,675,983	0	2,675,983
BROWN-FORMAN	824,669	0	824,669
D- BROWN, MICHAEL R.	25	4	29
D- BRYANT VINEYARDS, LTD.	43	0	43
M- BRYN WINERY, LC.	37,475	0	37,475
D- BRYN WINERY, LC.	1,220	0	1,220
D- BUCKLER FAMILY VINEYARDS, LLC.	9	0	9
D- BUDGE BROWN FAMILY WINERY, INC.	161	12	173
D- BUENA VISTA WINERY, INC.	540	16	556
M- BURGDORF'S WINERY, LLC.	2,970	0	2,970
D- BURGDORF'S WINERY, LLC.	9	0	9
D- BURGESS CELLARS, INC.	72	0	72
D- BUTTONWOOD FARM WINERY, INC.	66	0	66
D- BYINGTON WINERY & VINEYARDS	32	0	32
C. MONDAVI & SONS	138,833	0	138,833
D- C. MONDAVI & SONS	261	17	278
D- C ANC C WINE SERVICES, INC.	80	2	82
D- CAB4TEN, LLC.	36	0	36
CABERNET CORP	4,590	0	4,590
D- CAIN CELLARS, INC.	99	0	99
D- CAKEBREAD CELLARS	2,322	0	2,322
CALIFORNIA CIDER CO.	3,005	1,347	4,352
D- CALLAWAY TEMECULA, LP	188	2	189
CAMP MEETING RIDGE WINERY, INC.	396	0	396
D- CAMP MEETING RIDGE WINERY, INC.	78	0	78
CANNON WINES	25,908	0	25,908
D- CANOE RIDGE VINEYARD, LLC.	18	0	18
CAPE CLASSICS	6,525	0	6,525
D- CARINA CELLARS, LLC	53	0	53
D- CARLISLE WINERY AND VINEYARDS, LLC	242	0	242
CARROUSEL WINERY, LLC	6,142	114	6,256
M- CASCADE WINERY, INC.	18,397	0	18,397
D- CASCADE WINERY, INC.	15	0	15
D- CASTLE CREEK PROPERTIES, INC.	8	0	8
CASTORO CELLARS	32,004	0	32,004
D- CASTORO CELLARS	310	0	310
D- CAYUSE WINERY, LLC.	33	0	33
CECCHETTI WINE COMPANY, INC.	1,638	0	1,638
D- CHALK HILL ESTATE WINERY, LLC	134	0	134
CHAPIN CELLARS, LLC.	1,764	0	1,764
D- CHAPPELLET WINERY, INC.	653	0	653
CHARBAUT AMERICA	2,812	0	2,812
CHATEAU BIANCA, INC.	3,276	0	3,276
CHATEAU DIANA LLC	46,905	126	47,031
D- CHATEAU FELICE CORP.	21	0	21
M- CHATEAU GD. TRAVERS	568,275	1,782	570,057
D- CHATEAU GD. TRAVERS	1,413	27	1,440
CHATEAU JULIEN INC.	4,851	0	4,851
D- CHATEAU MONTELENA LTD. PART.	680	0	680
M- CHATEAU OPERATION	157,731	3,465	161,195
D- CHATEAU OPERATION	2,010	82	2,092
CHATOM CELLARS, INC.	126	0	126
M- CHERRY REPUBLIC, INC.	12,986	361	13,347
D- CHERRY REPUBLIC, INC.	636	24	660
CHERRY REPUBLIC, INC.	1,449	67	1,516
M- CHI CO./BUCHANAN	451,810	464	452,273
D- CHI CO./BUCHANAN	638	0	638
D- CHIARELLO FAMILY VINEYARDS, LLC.	24	0	24
D- CHILDRESS WINERY, LLC.	238	0	238
D- CHIMNEY ROCK WINERY, LLC.	299	0	299

SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
CHOYA UMESHU USA, INC.	390	0	390
M- CICCONE VNYDS. & WINERY	12,922	13	12,935
D- CICCONE VNYDS. & WINERY	77	0	77
D- CIMA COLLINA WINERY, LLC.	11	0	11
M- CKL CORPORATION	238,232	5,367	243,599
CLARA STREET COMPANY	882	0	882
CLARK, SPENCER	288	0	288
CLASSICAL WINES/SPAIN	9,048	380	9,427
M- CLAY AVENUE CELLARS, INC.	4,474	0	4,474
D- CLIF BAR FAMILY WINERY & FARM, LLC.	2	0	2
D- CLIFTON, STEVEN LYNN	99	0	99
CLINE CELLARS, INC.	12,438	0	12,438
D- CLOS DU BOIS WINES, INC.	980	0	980
CLOS DU VAL WINE CO.	16,641	0	16,641
D- CLOS LACHANCE WINES, INC.	313	0	313
CNL TRADING, INC.	225	0	225
CNS ENTERPRISES, INC.	1,189	1,534	2,722
D- CODORNIU NAPA, INC.	675	0	675
D- COFFARO, DAVID F.	368	0	368
D- COLGIN PARTNERS, LLC.	158	0	158
CONFLUENCE WINE IMPORTERS, LLC.	23,435	0	23,435
CONQUEST MARKETING & INV.	2,916	0	2,916
CONSTELLATION BRANDS, INC.	10,489,079	751,829	11,240,908
D- CONSTELLATION WINES US, INC.	539	0	539
CONTESSA WINE CELLARS	15,485	0	15,485
D- COOL HAND VINEYARDS, LLC.	34	0	34
D- COPAIN WINE CELLARS, LLC.	74	0	74
CORK & BOTTLE WINERY, LLC.	6,395	0	6,395
M- CORKSCREWS, LLC.	5,030	57	5,087
M- CORNER BREWERY, LLC.	492	0	492
CORTERRA WINES, INC.	31,152	0	31,152
D- COSENTINO WINERY, LLC.	514	0	514
D- CRISTOM VINEYARDS, INC.	38	0	38
CUMULUS WINES, INC.	6,453	0	6,453
CUPID WINES, INC.	10,116	0	10,116
CUSHMAN WINERY CORP.	1,210	0	1,210
D- CUSHMAN WINERY CORP.	296	0	296
D- CUVAISON, INC.	1,420	2	1,421
D'AQUINO ITALIAN IMPORTING CO.	2,016	0	2,016
D- DARIOUSH KHALEDI WINERY, LLC.	358	0	358
D- DAVID C. BALL IRREV. TRUST	14	1	15
D- DAVIDS PINOT VINEYARD, INC.	323	0	323
D- DAVIS BYNUM WINERY, INC.	9	0	9
DBR (USA), INC.	55,859	0	55,859
DE BORTOLI WINES USA, INC.	2,048	182	2,230
D- DE LA MONTANYA, DENNIS	54	0	54
DE MAISON SELECTIONS, INC.	3,371	5	3,375
D- DEERFIELD RANCH WINERY, LLC.	169	0	169
DELICATO VNYD-COASTAL BRANDS	12	0	12
DELICATO VNYD-DELICATO FAMILY VNYD.	373,450	0	373,450
D- DELILLE CELLARS, INC.	61	0	61
D- DENNER FAMILY, LLC.	66	0	66
DIAGEO NORTH AMERICA, INC.	685,805	45	685,850
D- DIAGEO NORTH AMERICA, INC.	1,317	5	1,322
D- DILLIAN, LOVANNE/THOMAS	41	0	41
DIME GROUP INTERNATIONAL	15,148	179	15,327
DISTILLERIE STOCK	98,847	0	98,847
M- DK INC.	2,232	23	2,255
D- DOBRA ZEMLJA WINERY, LLC.	15	0	15
D- DOLCE, LLC.	53	0	53

SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	GRAND TOTAL	
	16% & UNDER	OVER 16% LITERS
M- DOMAINE BERRION CELLARS	17,918	0
D- DOMAINE BERRION CELLARS, INC.	20	0
D- DOMAINE CARNEROS, LTD.	1,537	0
D- DOMAINE CHANDON, INC.	1,150	0
D- DOMAINE DROUHIN OREGON, INC.	50	0
DOMAINE SELECT WINE ESTATES	13,529	0
DOMAINE ST. GEORGE	8,190	0
D- DONATI FAMILY VINEYARDS, INC.	127	0
DOOSAN AMERICA CORP.	778	0
DOYNA, LTD.	126	63
DOZORTSEV & SONS ENTERPRISES, LTD.	1,008	0
DRAGONMEAD, LC.	594	0
DREYER WINE LLC.	135	0
D- DUCKHORN WINE COMPANY	1,025	0
D- DUNN VINEYARDS LLC	170	0
D- DUPLIN WINE CELLARS, INC.	1,466	1
E & J GALLO	14,899,187	397,305
D- E & J GALLO WINERY	643	10
M- EAGLE EYE IMPORTS	141,251	0
D- EAGLE'S TRACE, LLC.	44	0
EASLEY ENTERPRISES, INC.	3,150	0
EBERLE WINERY, LTD.	261	0
D- EBERLE WINERY, LTD.	209	0
ELEGANT WINE MARKETING, LLC	90	0
EMPSON USA	33,766	0
M- ENTENTE SPIRITS, LLC.	95,717	2,093
D- ENTENTE SPIRITS, LLC.	393	0
EPIC VENTURES, INC.	24,167	0
EPICUREAN WINES, LLC.	31,587	0
D- ERIC KENT WINER CELLARS, LLC.	61	2
D- ESCALERA-BOULET, LLC.	54	4
ESTATE WINE COMPANY, LLC.	11,382	0
EUROPEAN HERITAGE WINES & SPIRITS	270	0
EUROPEAN WINE IMPORTS, INC.	702	0
EX CELLARS WINE AGENCIES	13,662	0
F KORBEL & BROS.	33,007	0
F & F FINE WINES INTERNATIONAL	10,983	0
M- FABIANO BROTHERS, INC.	2,052	0
D- FAHDEN, ATONE H.	47	0
D- FAR NIENTE WINERY, INC.	302	0
D- FARRELL, JULIANNE H.	536	0
M- FENN VALLEY VINEYARDS	153,119	2,096
D- FENN VALLEY VINEYARDS	668	7
FERRARI-CARANO VINEYARDS & WINERY	51,602	0
D- FERRARI-CARANO VINEYARDS & WINERY	914	0
D- FETZER VINEYARDS	9	0
D- FIDDLEHEAD CELLARS, LP.	1	0
D- FIDELITAS WINES, LLC.	3	0
D- FIFE VINEYARDS, LLC.	53	0
D- FINKELSTEIN VINEYARDS	74	0
FIRE HOUSE, LLC.	504	0
FIRESTONE VINEYARD	10,845	0
D- FIRESTONE VINEYARD, LLC.	23	0
D- FISHER VINEYARDS	512	0
FOCUS BRANDS INTERNATIONAL, LLC.	126	0
D- FOLEY ESTATES VINEYARD & WINERY	241	0
FOLIO WINE COMPANY, LLC.	186,106	0
D- FOSTER'S WINE ESTATES COMPANY	3,946,700	3,720
D- FOSTER'S WINE ESTATES CO.	9	0
D- FOX RUN VINEYARDS, INC.	114	0

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
FRANCIS COPPOLA WINERY, LLC.	78,082	0	78,082
D- FRANCIS COPPOLA WINERY, LLC.	1,082	0	1,082
D- FRANCISCAN VINEYARDS, INC.	2,649	0	2,649
D- FRANK JOHNSON VINEYARDS	93	0	93
FREDERICK WILDMAN	74,501	2,003	76,503
D- FREY VINEYARDS, LLC.	327	0	327
FREIXENET U.S.A.	99,870	0	99,870
FRIEND WINE	109,766	90	109,856
FRONT STREET WINE COMPANY	4,267	0	4,267
FRONTIER WINE	4,425	252	4,677
FRUIT OF THE VINES, INC.	1,251	0	1,251
FRUIT OF THE WOODS WINE CELLAR	747	0	747
D- FULKERSON, SAYRE MILLER	14	0	14
D- FWPW WINERY, INC.	161	3	163
M- GALAXY WINE DIST.	85,434	5	85,439
D- GAMACHE VINTNERS, LLC.	14	0	14
D- GARCIULO VINEYARD, LLC.	42	0	42
D- GARY FARRELL WINES, INC.	579	0	579
D- GEERLINGS & WADE, INC.	5,390	0	5,390
GELOSO BEVERAGE GROUP, LLC.	180	0	180
M- GENERAL WINE	795,373	4,888	800,260
D- GENESEO PARTNERS, LLC.	15	0	15
D- GEORIS, WALTER	50	0	50
GIBSON WINE COMPANY	0	1,260	1,260
M- GILL'S PIER VINEYARD & WINERY, LLC.	11,148	336	11,484
D- GILL'S PIER VINEYARD & WINERY, LLC.	110	2	112
GLOBAL VILLAGE IMPORTS	5,904	1,872	7,776
GLOBAL VINEYARD IMPORTERS, INC.	4,185	0	4,185
GLOBAL WINE GROUP	10,170	0	10,170
D- GLOBAL WINE GROUP	122	0	122
D- GOLDBERG, MYRON MARC	27	0	27
GOLDEN EAGLE ESTATES, LLC.	2,196	0	2,196
D- GOLDEN EAGLE ESTATES, LLC.	77	0	77
D- GOLDRIDGEPINOT.COM, LLC.	9	0	9
D- GOOSECROSS CELLAS, INC.	644	0	644
M- GORALSKI ENTERPRISES	3,105	0	3,105
M- GORDON DISTRIBUTING CO., INC.	891	0	891
GRAIL WINE SELECTIONS, LLC.	3,323	0	3,323
GRAPE EXPECTATIONS WINE IMPORTS, INC.	918	0	918
M- GRAPE HARBOR INC.	50,890	983	51,872
D- GRAPE HARBOR INC.	591	0	591
GRAPES OF SPAIN, INC.	2,457	0	2,457
GRATEFUL PALATE, THE	29,889	3,744	33,633
D- GRGICH HILLS CELLAR	1,136	0	1,136
M- GROCHOWSKI, JAMES LEE	9,256	0	9,256
D- GROCHOWSKI, JAMES LEE	234	0	234
GROTH VNYD.	15,498	0	15,498
D- GROTH VINEYARDS & WINERY	147	0	147
GUARDIAN OF THE GRAPE IMPORTS, LLC.	1,823	0	1,823
D- GULLET, JAMES/SUZANNE	201	0	201
M- H. COX & SON, INC.	2,129	0	2,129
D- HALTER WINERY, LLC.	32	0	32
HAMBRECHT WINE GROUP, LP.	1,638	0	1,638
D- HAMBRECHT WINE GROUP, LP.	82	0	82
HAND PICKED SELECTIONS	45,914	0	45,914
D- HANDLEY CELLARS LTD.	716	0	716
D- HANNA WINERY, INC.	170	0	170
D- HANZELL VINEYARDS, LTD. INC.	101	0	101
M- HARBOR HILL	97,193	0	97,193

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- HARBOR HILL	1,600	0	1,600
D- HARLAN ESTATE WINERY, INC.	213	0	213
HARO IMPORTS, INC.	126	0	126
D- HART, JOE T.	239	0	239
D- HARTFORD-JACKSON, LLC.	492	2	495
D- HARTWELL VINEYARDS, LLC.	29	0	29
M- HARVILLE ASSOCIATES , INC.	1,193	0	1,193
D- HCA WINERY ACQUISITION, LLC.	129	0	129
M- HEALY, JEANNE ELLIN	2,269	0	2,269
HEAVEN HILL DISTILLERIES	85,410	27,792	113,202
HENRIOT, INC.	2,313	0	2,313
D- HENRY T. MUDD JR. REVOCABLE LIV. TRST.	139	0	139
HERITAGE WINE CELLARS, LTD.	4,932	0	4,932
HERON WINES, INC.	16,497	0	16,497
HESS COLLECTION	134,964	0	134,964
D- HESS COLLECTION WINERY	825	0	825
M- HICKERY CREEK WINERY, LLC.	2,822	0	2,822
D- HOFFMAN, AMY E.	2	0	2
M- HOME TOWN CELLARS, LLC.	10,114	361	10,475
HOWELL'S MAIN STREET WINERY, LLC.	10,110	0	10,110
M- HUBBARD, RUFUS DAYTON	0	50	50
HUNEEUS VINTNERS, LLC.	4,052	0	4,052
D- HUNEEUS VINTNERS, LLC.	378	0	378
D- HUNT, JOYCE H.	123	6	129
D- HUSCH VINEYARDS, INC.	522	0	522
M- ILLYRIAN IMPORT, INC.	5,454	0	5,454
INDIAN WINE, INC.	198	0	198
INDIGO WINE GROUP	34,538	0	34,538
M- IRENE E. KOKKINOS, LLC.	11,960	0	11,960
D- IRON HORSE VINEYARDS LIMITED	186	0	186
D- ISENHOWER CELLARS, LLC.	19	0	19
M- J & J IMPORTING, INC.	127,322	536	127,857
M- J ET R SELECTION	58,953	0	58,953
M- J. LEWIS COOPER	716,646	34,053	750,699
D- J. LOHR WINERY CORPORATION	363	0	363
D- J. PEDRONCELLI WINERY	150	0	150
D- J.K. CARRIERE, LLC.	23	0	23
JACUZZI FAMILY VINEYARDS, LLC.	558	0	558
JACK POUST	3,429	1,166	4,595
JACKSON FAMILY ENTERPRISES, INC.	441,222	0	441,222
D- JACKSON FAMILY FARMS, LLC.	606	0	606
JACKSON FAMILY WINES, INC.	18,333	0	18,333
D- JACKSON FAMILY WINES, INC.	442	0	442
JAMN JUICE, INC.	648	23	671
JANZ-WAGNER, HELGA	5,670	0	5,670
JAPAN PRESTIGE SAKE INT'L.	1,483	194	1,678
D- J.C. CELLARS	41	0	41
JEAN CLAUDE BOISSET WINES	71,722	0	71,722
D- JESSUP CELLARS HOLDING COMPANY	323	9	332
JFC INTERNATIONAL, INC.	24,804	1,485	26,289
D JOEL GOTT WINES, LLC.	14	0	14
D- JOHNS, ADELE/DENNIS	751	0	751
D- JOHNSON ESTATE WINERY, LLC.	118	4	122
JOHNSON-MILLER & ASSOCIATES	7,876	0	7,876
D- JONES FAMILY WINERY, LLC.	65	0	65
JOSEPH PHELPS VINEYARDS, LLC.	4,680	0	4,680
D- JOSEPH PHELPS VINEYARDS, LLC.	1,216	0	1,216
JOSEPH VICTORI	2,475	0	2,475
M- JOSEPHINE, INC.	871	0	871
JOSHUA TREE IMPORTS, LLC.	6,687	45	6,732

SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
M- JOSULETE WINES	133,271	0	133,271
D- JUSTIN VINEYARDS & WINERY, INC.	648	0	648
D- JVV CORPORATION	328	0	328
D- KAMEN WINES, LLC.	27	0	27
D- KAPCSANDY FAMILY, LLC.	38	0	38
M- KARMA VISTA VINEYARDS	24,128	684	24,812
D- KARMA VISTA VINEYARDS	100	0	100
KATHRYN HALL VINEYARDS, LLC.	1,067	0	1,067
D- KATHRYN KENNEDY WINERY	64	0	64
KENDALL-JACKSON WINERY	183,056	18	183,074
D- KENDALL-JACKSON WINERY	746	0	746
M- KENT BEVERAGE	8,538	0	8,538
KERMIT LYNCH WINE	49,560	0	49,560
KERN IMPORTERS & MARKETING	237	0	237
D- KESWICK WINERY, LLC.	146	0	146
KINDRED SPIRITS OF NORTH AMERICA	0	1,134	1,134
KING ESTATE WINERY	12,785	0	12,785
D- KING FERRY WINERY, INC.	16	0	16
D- KIRKLAND RANCH, LLC.	25	0	25
D- KISTLER VINEYARDS	1,229	0	1,229
KLEIN FOODS	171,143	5	171,147
D- KLEIN FOODS, INC.	569	10	578
KLINKER BRICK WINERY, INC.	1,728	0	1,728
M- KOAN, JAMES D.	1,411	0	1,411
KOBRAND CORP.	319,899	17,536	337,435
KOCIBA, HAROLD L.	1,080	0	1,080
D- KOEHLER WINERY, LLC.	179	0	179
KOOKA WINES	73,616	171	73,787
D- KOPRI, INC.	3,528	0	3,528
D- KOSTA BROWNE WINES, LLC.	404	0	404
M- KRAFTBRAU BREWERY	971	0	971
D- KRUPP BROTHERS, LLC.	18	0	18
M- KUHNHENN BREWING CO.	2,091	0	2,091
KYSELA PERE ET FILS, LTD.	41,633	120	41,753
M- L & L WINES	216,455	1,544	217,998
M- L. MAWBY, LLC	58,445	0	58,445
D- L. MAWBY, LLC	1,757	0	1,757
D- LA CZAR VINEYARD, LLC.	9	0	9
D- LADERA WINERY, LLC.	200	0	200
D- LAETITIA VINEYARD & WINERY, INC.	257	3	260
D- LAGUNA OAKS VINEYARD & WINERY	13	0	13
LAIRD & CO.	15,446	0	15,446
D- LAIRD FAMILY ESTATE, LLC.	53	0	53
D- LAKE JAMES VINEYARD, INC.	134	2	136
D- LAMBERT BRIDGE WINERY, INC.	222	0	222
D- LANCASTER VINEYARDS, INC.	35	0	35
D- LANGETWINS WINE COMPANY, INC.	41	0	41
D- LARKMEAD VINEYARDS	698	0	698
D- LARSON FAMILY WINERY, INC.	150	0	150
D- LATCHAM GRANITE, INC.	18	0	18
LAURENT-PERRIER, INC.	2,170	0	2,170
D- LAV-COR AGRICULTURAL, INC.	12	0	12
D- LAVA SPRINGS, INC.	125	0	125
D- LC WINE	473	0	473
D- LEDGEWOOD CREEK WINERY, LLC.	11	0	11
LEE, TIMOTHY K.	2,561	0	2,561
M- LEELANAU WINE CELLARS	854,943	6,127	861,070
D- LEMELSON WINERY, LLC.	65	0	65
M- LEMON CREEK WINERY	42,804	0	42,804
LEONARD KREUSCH, INC.	62,244	0	62,244

SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- LEVENDI, LLC.	2	0	2
LO DUCA BROS.	3,843	90	3,933
LOEST & MCNAMEE, INC.	7,178	0	7,178
LONG SHADOWS VINTNERS, LLC.	1,802	0	1,802
D- LONG SHADOWS VINTNERS, LLC.	333	0	333
M- LONGVIEW WINERY, LLC.	10,219	179	10,398
D- LONGVIEW WINERY, LLC.	126	0	126
LONZ WINERY, INC.	3,068	5	3,073
M- LOOSEN BROS. USA, LTD.	5,981	0	5,981
D- LORING, BRIAN E.	194	0	194
D- LOWDEN SCHOOLHOUSE CORP.	87	0	87
M- LUCAS & LEWELLEN VINEYARDS	1,197	0	1,197
D- LUCAS VINEYARDS	270	0	270
D- LUNA VINEYARDS, INC.	13	0	13
M- LUNEAU USA	4,779	0	4,779
LUXCO	36,702	0	36,702
D- MACCUISH-SMITH, HEATHER	215	0	215
M- MACKINAW TRAIL WINERY, INC.	16,677	0	16,677
D- MACKINAW TRAIL WINERY, INC.	99	0	99
D- MACPHAIL FAMILY WINES, INC.	24	0	24
D- MACROSTIE WINES	35	0	35
MAISON JOMERE	1,008	0	1,008
MAJESTIC BRANDS, INC.	59,504	0	59,504
M- MARIA'S FRONT ROOM	3,793	0	3,793
D- MARKHAM VINEYARDS	226	0	226
D- MARTELL, STEVEN ARTHUR	20	9	29
MARTIN RAY WINERY, INC.	42,191	0	42,191
MARTINE'S WINES	4,845	341	5,186
D- MARTINELLI WINERY, INC.	444	226	670
MARWAL ART INDUSTRIES, INC.	10,530	0	10,530
MATEESCU, DAN	513	0	513
M- MATTHIES, DANNY/LUCIE	31,077	0	31,077
D- MAURITSON FAMILY WINERY	218	0	218
MAZZARRINI	5,796	0	5,796
MCINTOSH APPLE ORCHARDS, LLC.	4,068	0	4,068
D- MEEKER, III, CHARLES R.	225	0	225
MEIER'S WINE CELLARS	1,359	387	1,746
D- MELVILLE VINEYARDS SOUTH, LLC.	284	0	284
MENDOCINO WINE GROUP, LLC.	33,485	0	33,485
D- MENDOCINO WINE GROUP, LLC.	350	5	354
D- MEREDITH VINEYARD ESTATE	358	0	358
D- MERRYVALE VINEYARDS, LLC	1,036	0	1,036
D- MESSINA HOF WINE CELLARS, INC.	38	2	40
D- MEYER CELLARS, LLC.	5	3	8
MHW, LTD.	237,614	9,855	247,469
M- MI BREW, LLC.	977	0	977
MICHAEL SKURNIK WINES, INC.	23,033	0	23,033
MIDWEST WINE EXCHANGE LLC.	33,224	0	33,224
MILDARA BLASS, INC.	16,948	16	16,964
D- MILES WINE CELLARS, LLC.	9	0	9
MILL CREEK VINEYARDS	522	0	522
MILLER SQUARED, INC.	522	0	522
MILTON'S DISTRIBUTING	493,592	11,061	504,653
D- MINER FAMILY WINERY, LLC.	425	0	425
D- MINNICK, RICHARD D.	81	0	81
MIONETTO USA, INC.	6,444	0	6,444
MISA IMPORTS, INC.	33,687	0	33,687
D- MITTAN, JULIA A.	9	0	9
MODERN DEVELOP	1,004	0	1,004
D- MODERN DEVELOPMENT COMPANY	44	0	44

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
MOET HENNESSY USA, INC.	381,042	0	381,042
MONTECASTELLI WINE, INC.	4,017	0	4,017
MONTICELLO CELLARS	864	0	864
MOSBY, WILLIAM MILLARD	306	0	306
D- MOSHIN VINEYARDS, INC.	201	0	201
M- MOTOR CITY BREWING WORKS, INC.	65	0	65
D- MOULTON, ANNE E.	44	0	44
MOUNTAIN VIEW VINTNERS	3,798	0	3,798
D- MTGR CORP	225	0	225
D- MULLIGAN, CHARLES/KIMBERLY	56	2	58
M- MULRENIN BROS. MGT.	13,941	0	13,941
D- MUMM NAPA ESTATES, INC.	1,007	0	1,007
MUTUAL TRADING CO.	0	827	827
MUTUAL WHOLESALE	17,389	0	17,389
M- N.G.P., INC.	3,638	0	3,638
D- NADEAU, PATRICE DALE	6	2	8
D- NAKED WINERY, LLC.	3	0	3
NAVREN, LLC.	4,200	0	4,200
D- NEAL FAMILY VINEYARDS, LLC.	263	0	263
NEGOCIANTS USA	32,128	914	33,041
NESTOR IMPORT	14,417	0	14,417
D- NEVADA WINE CELLARS, INC.	219	15	234
NEW CASTLE IMPORTS	2,492	72	2,564
M- NEW HOLLAND BREWING CO. (8th Street)	10,385	0	10,385
D- NEWTON VINEYARDS, LLC.	722	0	722
NICHE IMPORT COMPANY	7,773	0	7,773
M- NICHOLAS'S BLACK RIVER VINEYARD	3,881	0	3,881
D- NICHOLSON RANCH, LLC.	89	0	89
M- NICK'S IMPORT, INC.	2,214	0	2,214
D- NICKEL & NICKEL VINEYARDS, LLC.	614	0	614
NIEBAUM-COPPOLA ESTATE WINERY, LP.	770	0	770
D- NIEBAUM-COPPOLA ESTATE WINERY, LP.	1,088	0	1,088
D- NINER WINE ESTATES, LLC.	137	0	137
M- NORTH AMERICAN BEVERAGE GROUP, LLC.	11,754	0	11,754
M- NORTHVILLE CIDER MILL	1,350	0	1,350
D- NOVA WINES, INC.	120	0	120
M- NOWACKI, KATHLEEN	1,414	0	1,414
NUCCIO & WINE	252	0	252
D- O'BRIEN FAMILY VINEYARDS, LLC.	32	0	32
OAK RIDGE WINERY, LLC.	1,701	0	1,701
D- OAT HILL CORPORATION	373	0	373
OLD BRIDGE CELLARS	24,985	140	25,124
OPICI IMPORT CO.	36,318	3,015	39,333
OPOLO VINEYARDS, INC.	180	0	180
D- OPOLO VINEYARDS, INC.	155	0	155
OPUS ONE WINERY, LLC.	3,620	0	3,620
D- OPUS ONE WINERY, LLC.	18	0	18
D- ORFILA VINEYARDS, INC.	263	24	287
ORGANIC VINTNERS	6,687	158	6,845
ORIEL, LLC.	621	0	621
D- ORTMAN FAMILY VINEYARDS, LLC.	3	0	3
PALM BAY IMPORTS	549,787	876	550,663
D- PALOMA VINEYARD, LLC	30	0	30
D- PARKER STATION, INC.	741	8	749
PATERNO IMPORT	235,013	0	235,013
D- PATZ & HALL WINE CO.	170	0	170
PAUL HOBBS IMPORTS, INC.	2,880	0	2,880
D- PAUL HOBBS IMPORTS, INC.	147	0	147
M- PAW PAW WINE	12,501	0	12,501
D- PAX WINE CELLARS, LLC.	625	0	625

SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- PEAK WINES INTERNATIONAL	411	3	414
M- PEERLESS IMPORTING CO.	17,316	0	17,316
PELCO, INC.	16,425	0	16,425
D- PEND D'OREILLE WINERY, INC.	22	0	22
M- PENTAMERE WINERY	5,756	0	5,756
D- PENTAMERE WINERY	31	0	31
D- PEPPER BRIDGE WINERY, LLC.	70	0	70
PERNOD RICARD USA, LLC.	355,347	6,542	361,889
D- PETTER FRANUS WINE COMPANY, INC.	59	0	59
PETER MATT & CO., INC.	5,621	0	5,621
M- PETERSON & SONS	5,781	0	5,781
D- PHEASANT VALLEY VINEYARD & WINERY	28	0	28
D- PHILIP TOGNI VINEYARD, LP.	131	0	131
PHILLIPS FARMS	50,787	0	50,787
D- PIANETTA WINERY, INC.	27	0	27
D- PINA, DAVID/LARRY/RANDY/JOHN	38	0	38
D- PINE RIDGE WINERY, LLC.	1,161	2	1,163
D- PJK WINERY, LLC.	90	0	90
PLATE WINE PARTNERS, LLC.	288	0	288
PLC, LLC.	567	0	567
D- PLC, LLC.	17	0	17
PLEASANTVIEW VINEYARDS, LLC.	2,308	0	2,308
D- PONZI VINEYARDS, LLC.	33	0	33
POPCORN DESIGN, LLC.	1,512	0	1,512
D- PORTFOLIO LIMITED EDITION, LLC.	79	0	79
PRECEPT BRANDS, LLC.	31,559	0	31,559
PREMIUM PORT WINES	3,951	20,242	24,193
PRESTIGE WINE IMPORTS	238,749	0	238,749
D- PRIDE MOUNTAIN VINEYARDS, LLC.	1,790	0	1,790
D- PRINCE MICHEL, LLC.	158	0	158
PURPLE WINE COMPANY, LLC.	88,830	0	88,830
PURPLE WINE PRODUCTION CO.	4,032	0	4,032
Q4X, LLC	9,230	0	9,230
D- QUILCEDA CREEK VINTNERS, INC.	358	0	358
QUINTESSENTIAL, LLC.	29,781	0	29,781
M- R. LEONE IMPORTS	113,551	32	113,582
R. H. PHILLIPS	11,933	0	11,933
M- RAFTSHOL VINEYARDS, INC.	3,212	0	3,212
D- RAMEY WINE CELLARS, INC.	132	0	132
D- RANDOLPH, LANCE	9	0	9
D- RAPTOR RIDGE WINERY, LLC.	62	0	62
M- RAVE ASSOC.	24,217	0	24,217
D- RAYMOND BURR VINEYARDS, INC.	206	5	210
D- RAYMOND VINEYARD & CELLAR, INC.	287	0	287
D- RED CAR WINE COMPANY, LLC.	48	0	48
M- RED HAT MICRO-WINERY CO.	11,535	0	11,535
D- REGUSCI WINERY, INC.	178	0	178
REMY COINTREAU USA, INC.	51,505	126	51,631
D- RENAISSANCE VINEYARDS & WINERY	137	0	137
REVERIE ON DIAMOND MT., LLC.	239	0	239
D- REVERIE ON DIAMOND MT., LLC.	257	0	257
D- REYNOLDS CREATIVE PRODUCTS, INC.	111	0	111
D- RGW ASSOCIATES, INC.	9	0	9
D- RIDGE VINEYARDS, INC.	1,003	7	1,010
M- RINK, BERNARD C.	22,257	0	22,257
D- RKS, LLC.	3	0	3
D- ROBERT CRAIG WINERY, LP.	375	0	375
ROBERT KACHER SELECTIONS LLC.	4,014	0	4,014
D- ROBERT MONDAVI WINERY	173	0	173

SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- ROBERT N. LINDQUIST & ASSOC., INC.	24	0	24
ROBERT WHALE SELECTIONS, LTD.	1,413	0	1,413
D- ROBERT YOUNG ESTATE WINERY, LLC.	284	0	284
M- ROBINETTE CELLARS,LLC	8,835	162	8,997
D- ROBINETTE CELLARS,LLC	4	0	4
D- ROEDERER ESTATE, INC.	21	0	21
ROLAR IMPORTS, LTD.	6,228	0	6,228
D- ROMBAUER VINEYARDS, INC.	379	8	387
D- ROMINGER WEST WINERY	5	0	5
M- ROSADO, INC.	1,547	0	1,547
ROSE IMPORTING	2,538	0	2,538
ROSE VALLEY WINERY, INC.	3,005	0	3,005
ROSENBLUM CELLARS, INC.	20,777	576	21,353
D- ROSENBLUM CELLARS, INC.	785	18	803
ROSENTHAL WINE MERCHANT	7,496	0	7,496
ROUND HILL	29,106	0	29,106
ROW ELEVEN WINE CO, LLC.	4,896	0	4,896
ROYAL WINE CORP.	68,718	324	69,042
RUBICON3, INC.	414	0	414
D- RUDD WINES, INC.	358	1	358
D- RUTHERFORD HILL WINERY	235	20	255
D- SAINTSBURY, LLC.	113	0	113
M- SAKE'ONE CORPORATION	9,790	2,167	11,957
D- SAKE'ONE CORPORATION	136	54	190
SAM'S MERCHANTS, INC.	540	0	540
SAN ANTONIO WINERY	22,581	4,656	27,237
SAN FRANCISCO WINE	41,496	90	41,586
M- SANDHILL CRANE VINEYARDS, LLC.	13,874	184	14,058
M- SANFORD, JOHN G.	4,040	0	4,040
D- SANFORD WINERY CO., LP.	95	0	95
D- SANTA BARBARA WINERY	378	0	378
D- SAUSAL WINERY	201	0	201
D- SAWYER CELLARS, INC.	59	0	59
SAZERAC CO.	7,542	0	7,542
D- SBRAGIA FAMILY VINEYARDS, LLC.	41	0	41
D- SCHERRER, FRED CECIL	114	0	114
SCHMITT SOEHNE	263,445	0	263,445
D- SCHRAMSBERG VINEYARDS CO., INC.	902	0	902
SCOPERTA IMPORTING CO., INC.	10,526	0	10,526
SCOTT STREET PORTFOLIO, INC.	8,924	0	8,924
D- SCOTT, STUART LAUREN	9	0	9
D- SCREAMING EAGLE PARTNERS, LLC.	15	0	15
SEBASTIANI VINEYARDS	25,487	0	25,487
D- SEBASTIANI VINEYARDS, INC.	347	0	347
D- SEGHEISIO WINERIES, INC.	578	0	578
SELECTIVE WINE ESTATES, INC.	3,024	0	3,024
SERENITY VINEYARDS, LLC.	1,134	0	1,134
M- SHADY LANE ORCHARDS	24,227	3,548	27,775
D- SHAFER VINEYARDS	410	3	413
SHAPLEY, JEREMY	2,160	0	2,160
SHAW FAMILY VINTNERS, INC.	9,234	0	9,234
D- SHENANDOAH INVESTMENT PROP.	55	7	62
M- SHERWOOD BREWING COMPANY, LLC.	1,565	0	1,565
D- SHOWKET-AWNI WINES, LLC.	21	0	21
SIDNEY FRANK IMPORTING	39,445	363	39,808
D- SIDURI WINES, LLC.	281	0	281
SIGNATURE WINE CELLARS, INC.	819	0	819
M- SILVER KETTLE CORP.	757	0	757
D- SILVER OAK WINE CELLARS, L.P.	693	0	693

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- SIN E'WINE COMPANY	45	0	45
D- SINE QUA NON INC.	188	0	188
D- SINSKEY VINEYARDS, INC.	53	0	53
SINTRA IMPORTS, INC.	9,513	639	10,152
D- SIX SIGMA WINERY, LLC.	54	0	54
SKALLI CORP	17,150	0	17,150
D- SKALLI CORPORATION	1,203	0	1,203
SKYY SPIRITS, LLC.	975	240	1,215
SLJ GROUP	191,695	32	191,726
D- SMITH & HOOK WINERY	170	0	170
SNIDER, EDWARD	1,206	0	1,206
SNOWDEN, LINDA & PETER	6,678	0	6,678
D- SOKOL BLOSSER, LTD.	207	0	207
D- SONOMA-CUTRER VINEYARDS, INC.	34	0	34
D- SONS OF BACCHUS, LLC.	77	0	77
SOUTH BAY WINE GROUP, LLC.	8,046	0	8,046
D- SOUTH BAY WINE GROUP, LLC.	225	0	225
D- SOUTH COAST WINERY, INC.	6	0	6
SOUTHERN ITALY IMPORTS, LLC.	212	0	212
SOUTHERN STARZ, INC.	17,982	3,407	21,389
SOUTHERN WINE & SPIRITS	556,004	32,625	588,629
D- SPANOS BERBERIAN WINERY, LLC.	62	5	67
D- SPOTTSWOODE WINERY, INC.	243	0	243
SPRING MOUNTAIN VINEYARD, INC.	2,237	0	2,237
D- SPRING MOUNTAIN VINEYARD, INC.	246	0	246
D- ST. FRANCIS WINERY & VNYRD.	981	59	1,041
D- ST. JAMES WINERY, INC.	812	21	833
M- ST. JULIAN/PAW PAW	660,846	7,713	668,559
STACOLE CO.	14,872	0	14,872
STAG'S LEAP #204	18,725	0	18,725
D- STAG'S LEAP WINE CELLARS	284	0	284
STANLEY STAWSKI DIST.	32	1,371	1,403
D- STATON HILLS WINERY CO., LTD.	28	0	28
STE. MICHELE WINE ESTATES	544,856	0	544,856
D- STE. MICHELE WINE ESTATES	21	0	21
STEELE WINES, INC.	7,326	0	7,326
STELLAR IMPORTING COMPANY	1,035	0	1,035
STEPHAN VINEYARDS, INC.	2,196	0	2,196
STEVEN KENT, LLC.	4,203	0	4,203
D- STEVEN KENT, LLC.	220	1	221
D- STOLLER VINEYARDS, INC.	9	0	9
D- STOLPMAN VINEYARDS, LLC.	55	0	55
D- STONECUSHION, INC.	206	56	263
D- STONEHAUS WINERY, INC.	338	0	338
D- STONY HILL VINEYARD	45	0	45
D- STORYBROOK MOUNTAIN WINERY, INC.	196	0	196
D- STRYKER-SONOMA WINERY, LLC.	786	0	786
SUE'S COFFEE HOUSE, INC.	478	0	478
SULLIVAN, SHARRYL	2,720	0	2,720
D- SULLIVAN VINEYARDS CORP.	113	0	113
D- SUNSTONE VINEYARDS & WINERY, INC.	74	0	74
M- SUPERIOR COAST WINERY & BREWERY, LLC.	7,508	121	7,629
D- SUPERIOR COAST WINERY & BREWERY, LLC.	141	0	141
SUTTER HOME	3,177,510	248	3,177,758
D- SWEAZEY WINERY INVESTMENT, LLC.	156	1	156
D- SYLVESTER WINERY, INC.	23	3	27
T/D VILLAGE WINERY, LLC.	439	0	439
T.G.I.C. IMPORTERS, INC.	56,849	0	56,849
D- TABLAS CREEK VINEYARD	438	0	438
TAFT STREET VENTURES, LLC.	630	0	630

SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2007

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
TAKARA SAKE USA	37,168	0	37,168
D- TALLEY VINEYARDS	25	0	25
D- TANDEM, LLC.	45	0	45
TASTINGS IMPORT COMPANY	88,700	0	88,700
TC VINEYARDS, INC.	5,039	0	5,039
D- TC VINEYARDS, INC.	316	0	316
D- TEAL CREEK ASSOCIATES	148	0	148
D- TEDESCHI VINEYARDS, LTD.	205	6	211
D- TENSLEY WINE, INC.	62	0	62
D- TESTAROSSA VINEYARDS, LLC.	113	0	113
THE AUSTRALIAN WINE CONNECTION, INC.	3,015	0	3,015
D- THE CHALONE WINE GROUP, LLC.	1,249	2	1,251
D- THE HOGUE CELLARS, LTD.	219	0	219
M- THE LIVERY, INC.	469	0	469
M- THE PHOENIX GROUPE, INC.	35,939	6	35,945
D- THE SILVERADO VINEYARDS	320	0	320
THE SOLOMON WINE CO.	630	0	630
THE SORTING TABLE, LLC.	126	0	126
D- THOMAS FOGERTY WINERY, LLC.	63	0	63
THREEFOLD VINE, LLC.	1,427	0	1,427
D- THREEFOLD VINE, LLC.	14	0	14
TOAD HOLLOW VINEYARDS	19,656	0	19,656
D- TOAD HOLLOW VINEYARDS	72	0	72
TOMASELLO WINERY, INC.	8,316	2,016	10,332
D- TORII MOR WINERY, LLC.	80	1	81
TOWER GROVE VINTNERS(Barnwood Vineyards)	13,995	0	13,995
TREANA WINERY LLC	45,360	0	45,360
D- TREFETHEN VINEYARDS WINERY, INC.	481	0	481
D- TRENTADUE WINERY, LLC.	78	32	110
M- TRESARD ENTERPRISES, INC.	15,181	0	15,181
D- TREVISAN, MATTHEW A.	49	0	49
TRI-STAR MARKETING, INC.	3,486	0	3,486
TRI-VIN IMPORTS, INC.	7,313	0	7,313
TRICANA INC.	6,113	0	6,113
TRINITAS CELLARS, LLC.	252	0	252
M- TSJ WINE BLENDERS, INC.	298	0	298
D- TURNBULL WINE CELLARS	68	0	68
TWIN PEAKS WINERY, INC.	1,553	0	1,553
D- TWIN PEAKS WINERY, INC.	321	0	321
D- TWISTED OAK WINERY, LLC.	27	0	27
D- TWOMEY CELLARS, LLC.	91	0	91
U.S. WINE IMPORTS, LLC.	14,438	0	14,438
M- UNCLE JOHN'S FRUIT HOUSE WINERY	41,463	294	41,758
UNFORGETTABLE AUSTRALIAN WINES, LLC.	189	0	189
UNITED STATES DIST. PROD.	354,060	0	354,060
USA WINE IMPORTS, INC.	18,044	0	18,044
USA WINE WEST, LLC.	148,986	0	148,986
D- V & C, LLC.	146	0	146
VALCKENBERG INTERNAT'L	3,316	0	3,316
D- VAN DUZER VINEYARDS, LLC.	42	0	42
D- VENTANA VINEYARDS WINERY, INC.	91	0	91
VENUS IMPORTS, LLC.	2,493	0	2,493
VERDONI IMPORTS, INC.	12,003	0	12,003
M- VERITAS DIST	291,437	180	291,617
M- VERITAS VINEYARD, LLC.	17,323	196	17,519
D- VERITAS VINEYARD, LLC.	165	0	165
D- VERO WINE GROUP, LLC.	353	9	362
VIA PACIFICA IMPORTS, LLC	457	0	457
VIA PACIFICA US, INC.	2,394	0	2,394
VIAS IMPORTS	27,503	225	27,728

SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2007

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL
			LITERS
VICTOIRE FRENCH-AMERICAN WINE	18,955	171	19,126
VICTORIA CREEK VNYRDS-SOL. FARMS	3,056	0	3,056
VIDALCO INTERNATIONAL	199	0	199
D- VILLA TOSCANO, INC.	182	5	187
VIN DIVINO	63,932	0	63,932
D- VINA ROBLES, INC.	14	0	14
D- VINCENT ARROYO WINERY, INC.	1,180	83	1,263
D- VINE & SUN, LLC.	945	0	945
VINE CONNECTIONS, LLC.	20,475	158	20,633
M- VINE GROUP	10,382	0	10,382
VINEBURG WINE	878	0	878
VINEYARD BRANDS	278,063	8,442	286,505
VINIFERA IMPORTS	435	0	435
VINO.COM, LLC.	5,157	0	5,157
VINOCOPIA, LLC.	9,594	0	9,594
M- VINS DE FRANCE	10,337	0	10,337
M- VINTAGE WINE COMPANY	336,201	23	336,223
M- VINTNER'S CELLAR OF SALINE, LLC.	4,864	0	4,864
VINTUS, LLC.	14,349	347	14,696
VINTWOOD INTERNATIONAL, LTD.	819	0	819
VIVA VINO IMPORT CORP.	8,681	0	8,681
D- VON STIEHL WINERY, LTD.	179	24	203
W.J.DEUTSCH & SONS	1,615,890	6,908	1,622,798
M- WARNER VINEYARDS	29,633	0	29,633
M- WEATHERVANE VINEYARDS	26,508	667	27,175
D- WEATHERVANE VINEYARDS	79	0	79
WEIBEL	17,511	0	17,511
WEIN-BAUER INC.	15,104	0	15,104
D- WELLINGTON VINEYARDS, INC.	98	3	101
WEYGANDT-METZLER IMPORTING, LTD.	15,518	0	15,518
WILLIAM GRANT & SON	45,135	3,744	48,879
D- WILLIAM HILL NAPA, INC.	108	0	108
WILLIAM MAGNER	5,112	0	5,112
D- WILLIAMS & SELYEM, LLC.	1,030	0	1,030
M- WILLOW VINEYARDS, INC.	8,453	0	8,453
D- WILLOW VINEYARDS, INC.	23	0	23
M- WILLS, SUSAN	9,098	0	9,098
D- WILSON CREEK WINERY & VINEYARDS, INC.	1,050	41	1,091
WILSON DANIELS	55,292	0	55,292
WIMBLEDON WINE CO.	63,230	0	63,230
WINE ADVENTURES, INC.	3,501	0	3,501
WINE AGENCIES, INC.	4,689	0	4,689
WINE BY JOE, LLC.	9	0	9
WINE CELLARS GROUP, LLC.	225	0	225
M- WINE CREATIONS	4,539	0	4,539
WINE GROUP	8,549,241	2,700	8,551,941
WINE MARKETS INTERNATIONAL, INC.	1,008	0	1,008
WINE OF JAPAN	1,892	0	1,892
WINE SERVICES	7,056	0	7,056
WINEBOW, INC.	214,939	2,506	217,444
M- WINERY/BLACK STAR FARMS	142,480	2,832	145,311
D- WINERY/BLACK STAR FARMS	4,251	0	4,251
WINERY/BLACK STAR FARMS-TC	4,005	144	4,149
WINERY EXCHANGE, INC.	28,242	0	28,242
WINES OF FRANCE, INC.	4,541	0	4,541
WINESELLERS LTD.	59,762	0	59,762
D- WINESOURCE, LLC.	2,198	0	2,198
D- WOLFF VINEYARDS, LLC.	11	0	11
D- WOODWARD CANYON WINERY, INC.	49	0	49
M- WYNCROFT, LLC.	2,373	0	2,373

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2007**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- YORKVILLE CELLARS, INC.	24	0	24
Z WINECO, LLC	1,791	0	1,791
ZARIF COMPANIES	6,372	0	6,372
D- ZD WINES, LLC.	139	56	194
D- ZERBA GROUP, LLC.	72	0	72
ZONIN U.S.A., INC.	15,332	0	15,332

GRAND TOTAL 2007*	69,763,694	1,513,772	71,277,465
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GRAND TOTAL 2006*	67,444,085	1,615,236	69,059,321
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M - INDICATES WINERY LOCATED IN MICHIGAN.

D - INDICATES LICENSED TO DIRECT SHIP WINE

TOTAL LTRS. DIR. SHIPPED TO MICHIGAN CONSUMERS -	124,930	1,254	126,184
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TOTAL LTRS. SOLD BY MICHIGAN WINERIES -	4,087,945	38,498	4,126,443
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CONVERSION TABLE FOR LITERS AND GALLONS:

.264172 GALLONS PER LITER

3.7854 LITERS PER GALLON

***total may not add due to rounding**

SUMMARY OF BEER SOLD IN MICHIGAN BY OUTSTATE SELLERS
JANUARY THRU DECEMBER 2007

<u>OUTSTATE SELLERS</u>	<u>TOTAL BARRELAGES</u>		<u>TOTAL BARRELAGES</u>
ADVANCED BRANDS & IMPORTING CO.	4,256	MAGIC HAT BREWING COMPANY	818
AHD ASSOCIATES	1,189	MANNEKEN-BRUSSEL IMPORTS, INC.	153
AIKO, LLC.	65	MARK ANTHONY BRANDS, INC.	37,849
AMERICAN FIDELITY TRADING, LTD.	74	MARWAL ART INDUSTRIES, INC.	41
ANHEUSER-BUSCH, INC.	3,702,635	MDII, LLC.	327
ARBOR BEVERAGE COMPANY	74	MELANIE BREWERY COMPANY	6,923
ASAHI BEER U.S.A., INC.	694	MERCHANT DU VIN CORP.	1,114
AVERY BREWING COMPANY	209	MHW, LTD.	9,809
B2 WHOLESALE LLC.	1,507	MILLER BREWING COMPANY	1,402,696
B. UNITED INTERNATIONAL, INC.	458	MILTON'S DISTRIBUTING	57
BARD'S TALE BEER COMPANY	91	MOLSON USA, LLC.	62,245
BARTON BEERS, LTD.	95,067	MOTHER LODE BREWERY, LLC.	223
BAVARIA U.S.A., INC.	87	MOUNTAIN CREST SRL, LLC.	303
BELUKUS MARKETING, INC.	346	NICK'S IMPORT, INC.	204
BINDING BRAUEREI USA, INC.	187	NINE G BREWING COMPANY	3
BLACK MOUNTAIN BREWING CO.	10	NORTH COAST BREWING CO., INC.	147
BOSTON BEER COMPANY	43,238	O. & W., INC.	1,048
BOULDER BEER, INC.	413	OREGON BREWING CO.	765
BROWN-FORMAN CORPORATION	2,773	PABST BREWING COMPANY	177,851
C. HAVEN IMPORTS, LLC.	1,094	PATERNO IMPORTS LTD.	1
CAMO BREWING CO., INC.	6,825	PHOENIX IMPORTS	38
CARRIAGE HOUSE IMPORTS, INC.	458	PUGSLEY BREWING LLC.	234
CKL CORPORATION	5,687	R. LEONE IMPORTS, LTD.	720
COORS BREWING COMPANY	269,216	RAVE ASSOCIATES	1,333
COPPER MOUNTAIN BEVERAGE CO.	40	RELETA BREWING CO., LLC.	150
CROWN IMPORTS, LLC.	51,161	ROYAL IMPORTS, LLC.	137
DIAGEO-GUINNESS USA	96,861	SAPPORO U.S.A., INC.	1,722
DOGFISH HEAD CRAFT BREWERY, INC.	632	SBT CORPORATION	98
DOOSAN AMERICA CORP.	65	SCOTTISH & NEWCASTLE IMP.	9,979
DOYNA MICHIGAN CO.	174	SIERRA NEVADA BREWING CO.	7,310
DUVEL MOORTGAT USA, LTD.	353	SLEEMAN USA, INC.	554
E & J GALLO WINERY	4,866	SLJ GROUP, INC.	119
FIVE STAR BREWING CO, INC.	4,631	SOUTH SHORE BREWERY, INC.	63
FLYING DOG BREWERY, LLC.	786	SOUTHERN TIER BREWING CO.	149
FOSTER'S USA,LLC. (Molson USA, LLC.)	11,884	SPATEN NORTH AMERICA, INC.	1,538
FULTON STREET BREWERY, LLC.	1,900	SPB, LLC.	570
G.K. SKAGGS, INC.	454	STANLEY STAWSKI DIST.	673
GAMBRINUS COMPANY	1,150	SUMMIT BREWING CO.	10
GELOSO BEVERAGE GROUP, LLC.	31	THAMES AMERICA TRADING CO.	13
GJS SALES, INC.	804	THE BROOKLYN BREWERY CORP.	453
GLOBAL VILLAGE IMPORTS, LLC.	162	THE LAGUNITAS BREWING CO.	253
GREAT LAKES BREWING CO. (THE)	1,502	THE PHOENIX GROUPE, INC.	21
HARPOON DISTRIBUTING COMPANY	238	UNIBREW USA, INC.	484
HEINEKEN USA	106,812	UNITED BRANDS CO, INC.	817
HIGHFALLS BREWING COMPANY LLC.	8,687	UNITED STATES DISTILLED PRODUCT	706
HOFBRAUHAUS OF AMERICA, LLC.	1,270	VANBERG & DEWOLF	44
HORNELL BREWING	1,143	VINE GROUP, INC.	66
ILLYRIAN IMPORT, INC.	60	VINO.COM, LLC.	898
INBEV USA, LLC. (Labatt's)	295,760	WARBIRD BREWING CO., LLC.	55
JACOB LEINENKUGEL BREWING CO. INC.	7,436	WARSTEINER IMPORTERS AGENCY	2,323
KOOCHENVAGNER'S BREWING CO.	1,088	WEIN-BAUER, INC.	56
LION BREWERY, INC. (THE)	287	WINERY EXCHANGE, INC.	312
LOUIS GLUNZ BEER, INC.	111		

<u>TOTAL OUTSTATE SELLERS*</u>	<u>6,471,474</u>
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SUMMARY OF BEER SOLD IN MICHIGAN BY MICHIGAN BREWERS
JANUARY THRU DECEMBER 2007

<u>MICHIGAN BREWERS</u>	<u>TOTAL BARRELAGE</u>
BELL'S BREWERY, INC.	56,684
BELL'S BREWERY, INC.	2,019
<u>TOTAL MICHIGAN BREWERS*</u>	<u>58,703</u>

MICRO BREWERS

ANN ARBOR BREWING CO.	391
ARCADIA BREWING CO.	2,860
BLACK LOTUS BREWING CO., LLC.	394
CANAL STREET BREWING CO.	3,619
CORNER BREWERY, LLC.	2,358
DETROIT RIVERTOWN BREWING CO, LLC.	950
DRAGONMEAD L.C.	1,154
ENTENTE SPIRITS, LLC.	68
FLETCHER STREET BREWING CO, LLC.	400
JOLLY PUMPKIN ARTISAN ALES, LLC.	275
KEWEENAW BREWING CO, LLC.	1,235
KEWEENAW BREWING CO, LLC.	1,048
KING BREWING COMPANY	364
KRAFTBRAU BREWERY, INC.	286
KUHNHENN BREWING CO, LLC.	435
LIQUID MANUFACTURING, LLC.	111
MI BREW, LLC.	230
MICHIGAN BREWING CO.	3,364
MOR-DALL ENTERPRISES, INC.	1,465
MOTOR CITY BREWING WORKS, INC.	552
NEW HOLLAND BREWING CO.(Fairbanks)	4,511
NEW HOLLAND BREWING CO. (8th Street)	105
RIGHT BRAIN BEVERAGES, LLC.	51
SAUGATUCK BREWING CO, INC.	123
SHERWOOD BREWING COMPANY, LLC.	249
SHORT'S BREWING COMPANY	1,172
SILVER KETTLE CORP.	231
SUPERIOR COAST WINERY & BREWERY	2
THE LIVERY, INC.	323
THE SCHMOHZ BREWING CO.	447
THE TRI CITY BREWING COMPANY	279
TRAVERSE BREWING CO.	234
<u>TOTAL MICRO BREWERS*</u>	<u>29,284</u>

<u>BREWPUBS</u>	<u>TOTAL BARRELAGE</u>
20 MONROE BLDG CO.	203
ARBOR BREWING CO.	1,237
BARABOO, INC.	465
BARRETT CAMP 33, INC.	180
BIG BUCK BREWERY-GAYLORD	629
BLACK RIVER OAR HOUSE, INC.	322
BO'S RESTAURANT, INC.	51
BREWSTER'S II, INC.	26
DETROIT BEER CO.	641
DORE, ARTHUR P.	349
ELEVEN MILE BREWERY, INC.	640
ETON STREET RESTAURANT	233
EXCHANGE, INC.	318
FORT STREET BREWERY	511
GPBC, INC.	1,529
HARBRINEL, INC.	960
HKR ENTERPRISES, INC.	159
LAKE SUPERIOR BREWING COMPANY	227
LIBRARY BAR & RESTAURANT, INC.	267
M & M DELTA, INC.	466
MICHIGAN HOUSE CAFÉ, LLC.	13
MIDDLE VILLA INN, INC.	28
MORTON BROTHERS, INC.	345
NPBC, INC.	1,045
OAK POINTE INVESTMENTS, LLC	183
OAKLEY'S LIMITED	14
OLD BOYS' BREWHOUSE, INC.	274
OLD PENINSULA ENTERPRISES	541
PCBM MANAGEMENT	307
R. L. BAILEY, LLC	580
REDWOOD BREWING CO.	1,044
RICHARDSON FOODS, INC.	402
ROCHESTER MILLS BEER COMPANY	1,336
ROYAL OAK BREWING CO.	1,073
SCHELDES ENTERPRISE, INC.	590
SCHELDE ENTERPRISE, INC. (NB & B)	149
SJS VENTURES, INC.	321
SULLIVAN MARKETING, INC.	463
T & B BREW PUB INC.	300
TRAFFIC JAM & SNUG	137
UNION BREWERY, LLC.	561
VIERLING SALOON AND SAMPLE ROOM, INC.	405
WBPB, CORP.	418
WILTSE'S RESTAURANT SYSTEMS, INC.	154

<u>TOTAL BREWPUBS*</u>	<u>20,093</u>
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TOTAL BARRELS OF BEER SOLD JANUARY THRU DECEMBER 2007:
TOTAL BARRELS OF BEER SOLD JANUARY THRU DECEMBER 2006:
INCREASE/DECREASE
% CHANGE:

6,579,554
6,617,475
(37,921)
(.57)

*totals may not add due to rounding

LICENSING YEAR

RETURNABLE LICENSE FEES*

Based on the number of licenses issued, payments are made to local governmental jurisdictions for the express purpose of enforcing the Liquor Control Code and the Rules and Regulations of this Commission in accordance with Section 543 of the Liquor Control Code. The applicable portion of the Code reads as follows:

“Quarterly, upon recommendation of the commission, the state shall pay in the manner prescribed by law to the city, village or township in which a full time police department or full time ordinance enforcement department is maintained, or if a police department or full time ordinance enforcement department is not maintained, then to the counties, to be credited to the sheriffs department of the county in which the licensed premises are located, 55% of the amount of the proceeds of the retailers licenses and license renewal fees collected therein, for the specific purpose of enforcing this code and the rules and regulations of the commission.”

Each license year, running from May 1 to April 30, four distributions of the 55% returnable portion of retail license fees are made, as follows:

<u>Month Distributed</u>	<u>Period of Collection by MLCC</u>
June	April 1 to May 31
October	June 1 to September 30
January	October 1 to December 31
April	January 1 to March 31

The June distribution covers the bulk of the annual license renewal, which takes place on or before April 30, while the other three distributions cover mostly new and renewal licenses issued during the rest of the year. Many jurisdictions have such a limited turnover of licenses that they may not receive anything other than one payment in June of each year.

Of the license fees collected, 41.5% of the proceeds are deposited in a special fund (Liquor License Fees) to be annually appropriated to the Commission for carrying out the licensing and enforcement provisions of the Code.

Also, 3.5% of the proceeds are credited to a special fund in the State Treasury for the purpose of promoting and sustaining programs for the prevention, rehabilitation, care and treatment of alcoholics.

*Distribution of the retailers' returnable license fees collected is as detailed in P.A.417 of 1976 effective January 9, 1977.

RETURNABLE LICENSE FEES* (Continued)

All license fees which are not subject to be returned to a city, village, township or county for the specific purpose of enforcing the Code and the Rules of the Commission are deposited in the Special Fund. Any unencumbered or uncommitted monies in the special fund revert to the General Fund of the State twelve months after the end of each fiscal year in which the funds were collected. This section does not include retail license fees collected for railroad or pullman cars, for watercraft, aircraft or the transfer fees provided in Section 525.

In addition, any licensee who is eligible and elects to sell spirits on Sunday pays an additional 15% of the fee charged for the issuance of his license and the revenue obtained is used by the Department of Community Health in programs for the treatment of alcoholics.

RETURNABLE LICENSE FEES RELEASED BY COUNTY

LICENSING YEAR 2006-07

May 1, 2006 thru April 30, 2007

Returnable fees are the portion of licensing fees that are shared with local units of government and the county sheriff for enforcement of liquor laws.

<u>COUNTY</u>	<u>AMOUNT</u>	<u>COUNTY</u>	<u>AMOUNT</u>
Alcona	\$14,337.95	Lake	\$10,213.50
Alger	13,526.43	Lapeer	36,517.80
Allegan	54,831.70	Leelanau	22,856.35
Alpena	25,721.85	Lenawee	55,284.90
Antrim	25,616.25	Livingston	73,623.55
Arenac	14,179.00	Luce	10,181.05
Baraga	8,271.45	Mackinac	30,707.25
Barry	19,374.85	Macomb	405,978.13
Bay	78,969.55	Manistee	23,119.25
Benzie	17,315.10	Marquette	56,408.55
Berrien	113,207.19	Mason	23,438.25
Branch	22,980.93	Mecosta	28,147.35
Calhoun	84,196.20	Menominee	19,526.10
Cass	24,342.45	Midland	37,734.13
Charlevoix	30,702.10	Missaukee	7,383.20
Cheboygan	35,077.90	Monroe	85,670.75
Chippewa	38,348.76	Montcalm	31,510.60
Clare	23,875.50	Montmorency	12,521.30
Clinton	29,093.90	Muskegon	103,225.65
Crawford	12,186.35	Newaygo	21,934.00
Delta	35,559.89	Oakland	668,126.54
Dickinson	25,946.25	Oceana	19,232.95
Eaton	42,994.33	Ogemaw	20,060.70
Emmet	41,235.15	Ontonagon	13,730.20
Genesee	222,467.88	Osceola	10,457.70
Gladwin	17,587.35	Oscoda	10,574.85
Gogebic	24,032.80	Otsego	27,647.40
Grand Traverse	70,356.55	Ottawa	83,603.27
Gratiot	20,106.90	Presque Isle	14,525.50
Hillsdale	16,987.30	Roscommon	27,374.88
Houghton	33,229.35	Saginaw	135,171.85
Huron	33,842.05	St. Clair	97,605.20
Ingham	156,037.37	St. Joseph	33,620.22
Ionia	25,466.10	Sanilac	23,216.19
Iosco	30,001.40	Schoolcraft	12,446.23
Iron	16,082.55	Shiawassee	33,929.50
Isabella	36,895.65	Tuscola	25,969.35
Jackson	89,239.59	Van Buren	44,517.55
Kalamazoo	132,535.70	Washtenaw	164,583.66
Kalkaska	9,440.75	Wayne	1,177,752.27
Kent	303,517.59	Wexford	25,600.30
Keweenaw	4,840.00		
		GRAND TOTAL	\$5,840,285.88

COUNTY SUMMARY OF LICENSES ISSUED TO DATE*

<u>COUNTY</u>	<u>TOTAL*</u>			<u>COUNTY</u>	<u>TOTAL*</u>		
	<u>On-Premise</u>	<u>Off-Premise</u>			<u>On-Premise</u>	<u>Off-Premise</u>	
Alcona	27	55	82	Lake	19	47	66
Alger	29	59	88	Lapeer	57	162	219
Allegan	100	185	285	Leelanau	43	83	126
Alpena	46	83	129	Lenawee	94	178	272
Antrim	41	90	131	Livingston	111	204	315
Arenac	24	75	99	Luce	23	45	68
Baraga	19	33	52	Mackinac	60	95	155
Barry	35	89	124	Macomb	593	1,121	1714
Bay	139	269	408	Manistee	41	86	127
Benzie	31	67	98	Marquette	108	166	274
Berrien	208	351	559	Mason	44	90	134
Branch	42	87	129	Mecosta	42	95	137
Calhoun	144	254	398	Menominee	45	65	110
Cass	51	90	141	Midland	59	128	187
Charlevoix	47	103	150	Missaukee	11	35	46
Cheboygan	65	122	187	Monroe	143	258	401
Chippewa	70	135	205	Montcalm	56	155	211
Clare	40	102	142	Montmorency	23	43	66
Clinton	53	108	161	Muskegon	178	310	488
Crawford	21	43	64	Newaygo	37	100	137
Delta	73	115	188	Oakland	967	1,576	2543
Dickinson	55	76	131	Oceana	33	85	118
Eaton	75	137	212	Ogemaw	34	75	109
Emmet	62	130	192	Ontonagon	33	53	86
Genesee	346	774	1120	Osceola	19	56	75
Gladwin	29	75	104	Oscoda	15	38	53
Gogebic	56	63	119	Otsego	39	65	104
Gr. Traverse	102	195	297	Ottawa	131	231	362
Gratiot	35	88	123	Presque Isle	28	64	92
Hillsdale	35	91	126	Roscommon	48	102	150
Houghton	71	117	188	Saginaw	210	402	612
Huron	61	143	204	St. Clair	162	361	523
Ingham	225	435	660	St. Joseph	65	108	173
Ionia	47	105	152	Sanilac	41	129	170
Iosco	52	113	165	Schoolcraft	26	55	81
Iron	40	50	90	Shiawassee	62	136	198
Isabella	56	118	174	Tuscola	48	120	168
Jackson	148	303	451	Van Buren	75	171	246
Kalamazoo	203	325	528	Washtenaw	261	413	674
Kalkaska	17	44	61	Wayne	1,701	2,968	4669
Kent	465	773	1238	Wexford	42	84	126
Keweenaw	12	17	29				
				GR. TOTAL*	9,324	17,445	26,769

*Number of
licenses issued
as of 12/31/07.
Includes all
types that sell
alcoholic
beverages.
Also included in
the count are
licenses that
could be in
escrow.

CURRENT LICENSE FEES
Michigan Liquor Control Code, P.A. 58 of 1998

TYPE OF LICENSE	MCLA CITATION* (DEFINITION)	AUTHORIZED TO SELL	LICENSEE FEE**	MLCA CITATION* (LICENSEE FEE)
RETAIL ONLY-OFF PREMISE				
Specially Designated Merchant (SDM)	436.1111(12)	Beer, Wine	\$100 per year for each location (beer and/or wine sales only)	436.1525(1)(i)
Specially Designated Distributor (SDD)	436.1111(11)	Spirits, Mixed Spirit Drinks	\$150 per year and \$3 additional fee for each \$1,000 (or major fraction thereof) in excess of \$25,000 of total retail value of spirits purchased under each license during the previous calendar year	436.1525(1)(k)
RETAIL ONLY-ON PREMISE				
CLASS C	436.1107(2)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 plus \$350 for each additional bar	436.1525(1)(o)
CLUBS	436.1107(3)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$300 for 150 or fewer members: \$1 for each additional member; maximum fee of \$750	436.1525(1)(p)
CLASS A HOTEL	436.1107(8)	Beer, Wine	\$250 minimum fee: \$1 for each bedroom in excess of 20; maximum fee of \$500	436.1525(1)(L)
CLASS B HOTEL	436.1107(9)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 minimum fee; \$3 for each add'l bedroom in excess of 20 (no maximum fee stipulated); \$350 for each add'l bar	436.1525(1)(m)
CLASS G-1	436.1107(3)	Beer, Wine, Spirits Mixed Spirit Drinks	\$1,000 golf courses selling beer, wine and spirits.	436.1525(w)
CLASS G-2	436.1107(4)	Beer, Wine	\$500 golf courses selling beer and wine.	436.1525(x)
RESORT	436.1531(3)	Beer, Wine, Spirits Mixed Spirit Drinks	\$20,000 Initial Fee Only. Renewal Fee is at regular on-premise rate.	436.1525(2)
TAVERNS	436.1113(1)	Beer, Wine	\$250	436.1525(1)(n)
SPECIAL LICENSES (PER DAY)	436.1111(10)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$25/\$50 fee per day: that the fee for such license or permit is issued to a bonafide non-profit association. If the association has been in existence for less than one year prior to filing the application, the fee is \$50	436.1525(1)(r)
AIRLINE	436.1537(h) & R436.1147	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 per airline	436.1525(1)(s)
WATER CRAFT	436.1537(h) & R436.1145	Beer, Wine, Spirits, Mixed Spirit Drinks	\$100 minimum each location; \$1 per passenger capacity not to exceed \$500	436.1525(1)(i)
DINING CARS/RAILROAD or PULLMAN CARS	436.1537(h)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$100 per train	436.1525(1)(g)

*All citations refer to the Michigan Compiled Laws or the administrative rules of the Liquor Control Commission contained in the Michigan Administrative Code.

**All retail licenses that are authorized to sell spirits for consumption on and /or off the premises on Sunday after 12:00 noon, add an additional 15% to the total on-premise or off-premise license fee only.

CURRENT LICENSE FEES

Michigan Liquor Control Code, P.A. 58 of 1998

TYPE OF LICENSE	MLCA CITATION* (DEFINITION)	LICENSEE FEE**	MLCA CITATION* (LICENSEE FEE)
MANUFACTURERS (MICHIGAN) MANUFACTURER OF SPIRITS	436.1109(1)	\$1,000 Not including makers/blenders/rectifiers of wine containing 21% alcohol or less.	436.1525(1)(a)
BREWER	436.1105(10)	\$50 For the first 15,000 barrels produced. If over 15,000 barrels, then \$50 per 1,000 barrels (including fractions) not to exceed \$1,000.	436.1525(1)(b)
MICRO BREWER	436.1109(2)	\$50 For the first 15,000 barrels produced. \$50 per 1,000 barrels thereafter to maximum \$800 (30,000 barrels per year maximum produced).	436.1525(1)(b)
WINE MAKER	436.1113(9)	\$100 Including makers, blenders, and rectifiers of wine 21% or less alcohol by volume.	436.1525(1)(d)
SMALL WINE MAKER	436.1111(9)	\$25 50,000 gallons or less produced per calendar year.	436.1525(1)(d)
BRANDY MANUFACTURER	436.1105(9)	\$100	436.1525(1)(t)
MIXED SPIRIT DRINK MANUFACTURER	436.1109(5)	\$100	436.1525(1)(u)
BREW PUB	436.1105(11)	\$100 License must be issued in conjunction with a Class C, Tavern, Class A Hotel, or Class B Hotel: not more than 5,000 barrels of beer per year total at three allowable locations.	436.1525(1)(v)
WHOLESALE & OTHER MISC. WHOLESALE OF BEER, WINE AND MIXED SPIRIT DRINK	436.1113(7)	\$300 For first truck, trailer or semi-trailer; \$50 for each add'l truck, trailer or semitrailer used in delivery to retail licensees.	436.1525(1)(h)
OUT STATE SELLER OF WINE	436.1109(9)	\$300 For delivering or selling wine in Michigan.	436.1525(1)(e)
OUT STATE SELLER OF BEER	436.1109(7)	\$1,000 For delivering or selling beer in Michigan.	436.1525(1)(c)
OUT STATE SELLER OF MIXED SPIRIT DRINK	436.1109(8)	\$300 For delivering or selling mixed spirit drink in Michigan.	436.1525(1)(f)
DIRECT SHIPPER LICENSE	436.1203	\$100 To ship domestic wine directly to Michigan consumers; not mo than 13,500 liters of wine, in total, per calendar year.	436.1203(10)
WAREHOUSER	436.1113(6)	\$50 Minimum fee for each warehouse; a larger fee may be fixed by the Liquor Control Commission.	436.1525(1)(q)
VENDOR REPRESENTATIVE	R436.1001(w)	\$50 Established by the Liquor Control Commission.	R436.1853
SALESPERSON	R436.1001(r)	\$35 Established by the Liquor Control Commission.	R436.1853
LIMITED ALCOHOL BUYER	R436.1813	\$10 Established by the Liquor Control Commission.	R436.1813

*All citations refer to the Michigan Compiled Laws or the administrative rules of the Liquor Control Commission contained in the Michigan Administrative Code.

**All retail licenses that are authorized to sell spirits for consumption on and /or off the premises on Sunday after 12:00 noon, add an additional 15% to the total on-premise or off-premise license fee only.

HISTORY OF LICENSE FEES

Following is the history of changes to license fees since PA 8 of 1933 (Extra Session), now recodified as PA 58 of 1998. Public Acts indicated below are provided for historical reference:

Manufacturers of Spirits:

\$5,000 (PA 8, 1933 Ex. Sess.); \$1,000 (PA 111 of 1941); \$5,000 (PA 133 of 1945); \$10,000 (PA 417 of 1976); \$1,000 (PA 76 of 2002)

Manufacturers of Beer:

\$50 per 1,000 barrels, minimum fee \$1,000 (PA 8, 1933 Ex. Sess.); \$50 per 1,000 barrels, maximum fee \$100 (PA 141 of 1973); \$50 for first 15,000 barrels; for over 15,000: \$50 per 1,000 barrels, maximum fee \$1,000, plus \$50 per vehicle (PA 417 of 1976)

Outstate Seller of Beer:

\$100 (PA 219 of 1951); \$1,000 (PA 417 of 1976)

Winemakers:

\$250 (PA 8, 1933 Ex. Sess.); \$500 (PA 133 of 1945); \$1,000 (PA 417 of 1976); \$100 (PA 123 of 1985)

Small Wine Maker:

\$250 (PA 126 of 1978); \$25 (PA 123 of 1985)

Outstate Seller of Wine:

\$100 (PA 72 of 1954); \$300 (PA 417 of 1976)

Outstate Seller of Mixed Spirit Drink:

\$300 (PA 118 of 1989)

Direct Shipper:

\$100 (PA 682 of 2006)

Trains:

\$25 per car (PA 8, 1933 Ex. Sess.); \$50 per car (PA 133 of 1945); \$100 per train (PA 417 of 1976)

Wholesaler:

\$100 (PA 8, 1933 Ex. Sess.); \$100 plus \$50 each additional vehicle (PA 133 of 1945); \$300 plus \$50 each additional vehicle (PA 417 of 1976)

SDM:

\$25 (PA 8, 1933 Ex. Sess.); \$50 (PA 219 of 1951); \$100 (PA 417 of 1976)

SDD:

\$50 for over 10,000 population, \$25 for under 10,000 population (PA 133 of 1945); \$75 plus \$1.50 for each \$1,000 sales in excess of \$25,000 (PA 219 of 1951); \$150 plus \$3.00 for each \$1,000 of sales in excess of \$25,000 (PA 417 of 1976)

"A" Hotels:

\$150, \$1.00 each bedroom over 20, \$500 maximum (PA 8, 1933 Ex. Sess.); \$250, \$1.00 each bedroom over 20, \$500 maximum (PA 417 of 1976)

HISTORY OF LICENSE FEES *(continued)*

"B" Hotels:

\$300, \$2.00 each bedroom over 20, \$1,000 maximum (PA 8, 1933 Ex. Sess.); \$300, \$2.00 each bedroom over 20, \$1,000 maximum, \$250 added bar (PA 281 of 1937); \$500, \$2.00 each bedroom over 20, \$1,000 maximum, \$250 added bar (PA 219 of 1951); \$600, \$3.00 each bedroom over 20, \$350 added bar (PA 417 of 1976)

Taverns:

\$100 (PA 8, 1933 Ex. Sess.); \$150 (PA 281 of 1937); \$250 (PA 417 of 1976)

Class "C":

\$500 (PA 8, 1933 Ex. Sess.); \$500, \$250 added bar (PA 219 of 1951); \$600, \$350 added bar, \$100 for each added bar in concession stands operated by non-profit organizations in municipally-owned facilities (PA 417 of 1976)

Class "G-1":

\$1000 (PA 58, of 1998); golf course selling beer, wine and spirits.

Class "G-2":

\$500 (PA 58, of 1998); golf course selling beer and wine only.

Clubs:

\$100, \$1.00 each member over 150, \$500 maximum (PA 8, 1933 Ex. Sess.); \$300, \$1.00 each member over 150, \$750 maximum (PA 417 of 1976)

Watercraft:

\$50 minimum, \$500 maximum (PA 8, 1933 Ex. Sess.); \$100 minimum, \$500 maximum (PA 417 of 1976)

Warehouse:

Fixed by Commission, \$25 minimum (PA 8, 1933 Ex. Sess.); fixed by Commission, \$50 minimum (PA 417 of 1976)

Special Licenses:

\$2.00-\$5.00 per day (PA 8, 1933 Ex. Sess.); \$25 per day, \$250 annual fee (PA 133 of 1945); \$25 per day, no more than three per year (PA 219 of 1951); \$25 per day, \$15 if in existence for one year, no more than five per year (PA 216 of 1952); \$50 per day, \$25 if in existence for one year, no more than five per year (PA 417 of 1976)

Aircraft:

Fixed by Commission (PA 8, 1933 Ex. Sess.); \$50 per plane (PA 219 of 1951); \$100 per plane (PA 417 of 1976); \$600 per airline (PA 192 of 1986)

Brandy Manufacturer:

\$250 (PA 153 of 1981); \$100 (PA 123 of 1985)

Mixed Spirit Drink Manufacturer:

\$100 (PA 118 of 1989)

Brewpub:

\$100 (PA 300 of 1992)

Michigan Liquor Control Commission
SUMMARY OF VIOLATION DISPOSITIONS
For Calendar Year 2007

CHARGE	HEARINGS HELD			No Action Taken	TOTAL
	Responsible	Dismissed	Acknowledgement		
Retail Licensee					
Sell, furnish to or allow person under 21 to consume	419	21	528	11	979
Sell, serve to or allow intoxicated person to consume or loiter	78	18	26	1	123
Licensee or employee intoxicated on premise	12	2	6	0	20
Operation other than legal hours	17	1	11	0	29
Selling before noon on Sunday	0	0	1	0	1
Controlled substances/ drug paraphernalia	23	1	8	0	32
Licensee convicted of illegal act	38	2	33	1	74
Illegally obtain or transfer license	53	0	57	1	111
Sales or service to non-members by clubs	4	0	12	0	16
Adulterated or mis-branded spirits	1	0	1	0	2
Employ person under 18 years of age	1	0	0	0	1
Failure to cooperate with law officers	20	2	5	1	28
Gambling or possession of gaming equipment	9	0	17	0	26
Gambling or possession of video-type equipment	11	1	1	1	14
Add or drop space with out permission	5	0	6	0	11

Michigan Liquor Control Commission
SUMMARY OF VIOLATION DISPOSITIONS
For Calendar Year 2007

CHARGE	HEARINGS HELD			No Action Taken	TOTAL
	Responsible	Dismissed	Acknowledgement		
Retail Licensee (continued)					
Selling or purchasing on credit	6	0	0	0	6
Purchase from unauthorized source	3	0	12	0	15
Allow alcoholic liquor sold for on-premise consumption to be removed	4	0	2	0	6
Dancing or entertainment without permit	6	0	2	0	8
Receive aid or assistance	2	0	2	0	4
Nudity, prohibited sexual act	32	2	3	0	37
NSF checks	288	33	523	4	848
Miscellaneous- Retail	54	10	71	1	136
Failure to comply with Licensing Order-Server Training Requirements	8	0	12	0	20
TOTAL	1094	93	1339	21	2547
NON-RETAIL LICENSES					
Selling or purchasing on credit	0	0	0	0	0
Receive aid or assistance	0	0	0	0	0
Give aid or assistance	0	0	2	0	2
Failure to file required reports	0	0	1	1	2
Violation of territorial agreements	0	0	1	0	1
Sale or importation of non-approved products	0	0	0	0	0
Non-Retail Licensee convicted of illegal act	0	0	0	0	0
Miscellaneous- Non-Retail	1	0	2	1	4
TOTAL	1	0	6	2	9

Michigan Liquor Control Commission
DISPOSITION OF VIOLATION CASES
Selected Statistics for Calendar Years 2007 and 2006

VIOLATION ACTIVITY	2007	2006	%INC/(DEC)
VIOLATION HEARINGS HELD*	1188	1291	(8.0)
TOTAL NUMBER LICENSES PENALIZED	2461	2402	2.5
Hearings (orders)	1111	1038	7.0
Acknowledgements (orders)	1350	1364	(1.0)
TOTAL NUMBER CASES DISMISSED	125	207	(39.6)
Hearing Commissioner	103	151	(31.8)
Nolle Prosequi	22	56	(60.7)
TOTAL PENALTIES-SELECTED STATISTICS			
Licenses Revoked	0	8	(100)
Licenses Revoked/Terminated unless transferred	177	139	27.3
Licensed Establishments Suspended	74	75	(1.3)
Total Days of Suspension Ordered	458	313	46.3
Licensed Establishments Fined	2416	2371	1.9
Total Fines Assessed (dollars)	\$1,065,429	\$1,100,396	(3.2)
VIOLATIONS SUBMITTED			
MLCC Enforcement Division	1508	1397	7.9
Detroit Police	102	111	(8.1)
Michigan State Police	81	96	(15.6)
Sheriff Department	230	251	(8.4)
All Other Police Departments	565	579	(2.4)
Joint Reports	92	81	13.6
VIOLATION APPEAL HEARINGS**			
Appeal Hearings Held	30	52	(42.3)
Appeal Decisions	32	48	(33.3)
Affirmed	11	28	(60.7)
Modified	16	17	(5.9)
Rescinded	4	3	33.3
Remanded	1	0	100
PENALTY HEARINGS [MCL436.1903(1)]	12	18	(33.3)

*Violation hearings held may not represent final totals.

**Dispositions may not add due to reporting times.

